

2010

ECONOMIC ROUNDTABLE REPORT



REGIONAL COLLABORATION FOR **ECONOMIC PROSPERITY**



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Introduction

The Greater Antelope Valley

The Greater Antelope Valley Economic Alliance (GAVEA) presents this annual edition of the Economic Roundtable Report as it celebrates its 10-year anniversary. Founded by local visionaries and supported by public and private investors, GAVEA has defined its mission and goals that promote economic development by using a strategy based on regional collaboration. The leadership of the Greater Antelope Valley region consists of many organizations playing important yet varied roles in economic development. City redevelopment authorities, local and regional development corporations, partnerships, boards, and others all perform a variety of economic development functions, some for political units of the Antelope Valley and some for the entire Valley. From its very inception, GAVEA has continued to be uniquely positioned to successfully represent the region and deliver the high performance economic development and outreach that this region needs to remain competitive. Indeed, according to an economic impact study completed by Southern California Edison in 2009, in recent years GAVEA has assisted in attracting to the Antelope Valley businesses with annual salaries of over \$1.5 billion and annual buying power of over \$4.5 billion.

Not resting on its laurels and in response to the effect of the recent economic downturn on our local communities in Northern Los Angeles and Eastern Kern Counties, GAVEA and its partner organizations have taken important steps to continue to position the region as a unique place to do business, raise a family, and enjoy a lifestyle that is not readily available in other parts of California or the United States. In addition to celebrating a decade of support for the Antelope Valley, during this last year GAVEA prepared its AV 2010 Strategy that broadly focuses on three main themes: (I) collaborating with other regional organizations to promote the interests of the local aerospace and defense industry, (II) promoting economic diversity of the region by identifying and attracting new business to the Antelope Valley, and (III) supporting the expansion and retention of existing businesses within the region.

These themes will be implemented through six core programs: (I) wealth-creating clusters program that now include health care addition to aerospace, military and defense; (II) business attraction, expansion and retention program that creates a clearinghouse of local resources through collaboration with partners such as the Los Angeles County Economic Development Corporation, Small Business Development Center, Antelope Valley Community College, South Valley WorkSource Center and other economic development teams; (III) industrial land and building readiness program that focuses on working with partner cities to assure that ample industrial land will be available for businesses; (IV) workforce excellence program that facilitates communication among employers and educational institutions, exploration of attracting a four-year university and developing a research park; (V) image and reputation management program through GAVEA's outreach materials and advertisement in national site selector and trade magazines, and in making local press aware of newsworthy topics; and (VI) outreach tools such as our websites (www.aveconomy.org and www.windsolarcalifornia.com) and attendance at trade conferences focused on bringing investment in the alternative energy industry to our Valley, with potential investments of \$5.5 billion in solar farms and \$10 billion in wind energy farms. We are confident that our strategy of focusing on regional economic development as an investment will bring about the greatest return for the people and businesses of the Antelope Valley.

Brian Schimelpfening

Chairman of the Board

Greater Antelope Valley Economic Alliance

Special thanks to the following:

Brian Schimelpfening

Chairman

Mel Layne

*President, Greater Antelope Valley
Economic Alliance*

June Burcham

Kaiser Permanente

Harvey Holloway

Coldwell Banker Commercial Realty

Laurel Shockley

Southern California Edison

Albert Gatton

*Assistant, Greater Antelope Valley
Economic Alliance*

Greta Boye

Regional Manager, LAEDC



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AREA PROFILE

TOTAL POPULATION OF GREATER ANTELOPE VALLEY REGION 483,998

ANNUAL GROWTH

2009-2014 Projected	534,626	10.46%
2000-2009 Estimated	483,998	21.41%
2000 Census	398,598	20.17%
1990 Census	331,464	

POPULATION BY ORIGIN

Not Hispanic or Latino	326,434	67.45%
Hispanic or Latino	157,564	32.55%

POPULATION BY RACE

White Alone	286,969	59.29%
Black/African American Alone	69,070	14.27%
American Indian/Alaskan Native	4,949	1.02%
Asian Alone	16,356	3.38%
Native Hawaiian or Pacific Islander	1,044	0.22%
Some Other Race	79,648	16.46%
Two or More Races	25,962	5.36%

MEDIAN AGE

32.31

REGIONAL HOUSING

Average Family Household Income	\$74,277
Average Household Income	\$68,138
Housing Units	170,249
Persons per Household	3.05
Owner Occupied	68.33%
Average Length of Residence (yrs.)	7

SAFETY RANGE

ANTELOPE VALLEY USA-AVERAGE

Crime Rate per 100K to 250K Pop	4,322	4,834
Crime Rate 25K to 50K Pop	3,120	3,605

ECONOMY

Cost of Doing Business	Low to Moderate
Major Retail Sales	\$3,517,886,300
2009 Retail Sales Growth	-11.47%
2008 Cost of Living Index (US avg. 100)	104.4
2008 Sector Job Growth	4.18%

MAJOR ECONOMIC IMPACT AREAS

Antelope Valley Mall

Stores	140
Kiosks	58
Employees	1,700

Air Force Plant 42 (no longer includes FAA)

Payroll	\$622,864,653
Local Contracts	\$133,209,491
Employees	7,234

Edwards Air Force Base

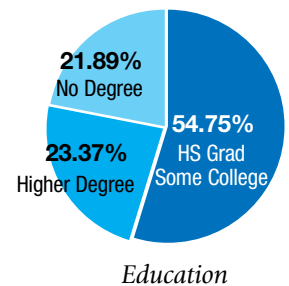
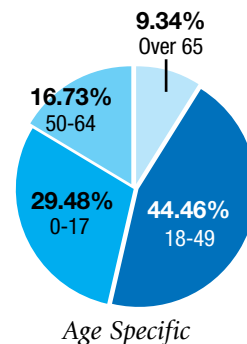
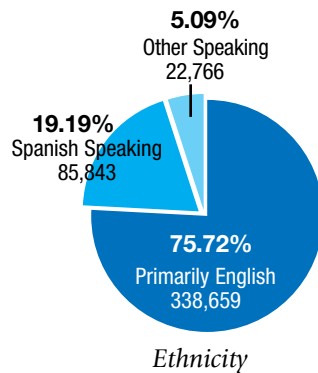
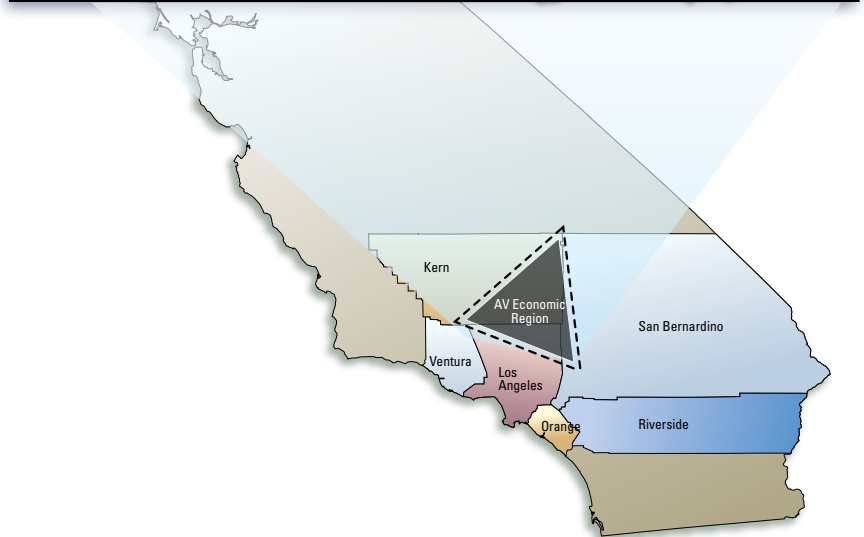
Employees	12,515
Military	2,014
Civilians	7,996
Military Family Members	1,958
Local Contract	\$574,000,000
Total Payroll	\$560,000,000
Total Economic Impact	\$1,800,000,000

China Lake

Civilians	6,431
Military	595
On-site Contractors	1,370
Payroll	

Civilians	\$303,000,000
Military	N/A
Foreign Military	700
Visitors/Year	42,900
Total Contracts	\$654,000,000
Bankcard Programs	\$29,000,000

*Mojave Airport & Spaceport 47



Source: Claritas, FBI, AV Cities, ACCRA, GAVEA, EDD, AV Mall, Airforce Plant 42, Edwards, China Lake, Mojave Airport & Spaceport.

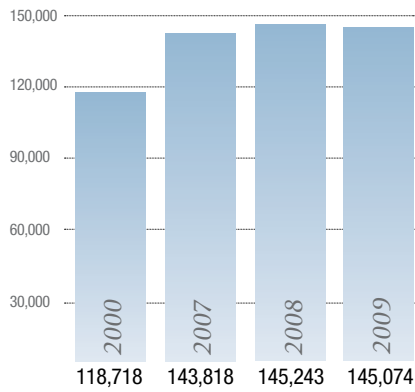
*Additional information on page 17

POPULATION DETAIL



*Revised population 2000-2009

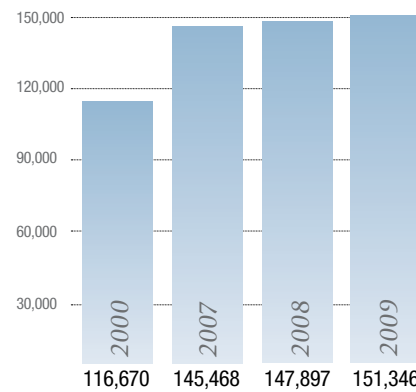
Lancaster



	2007	2008	2009
State Rank in Size	37	37	37
Rank of Growth in LA County by %	3	8	8*
Annual Growth Rate	3.8%	1.50%	1.1%
State Rank in Growth by %	59	136	110
% of Change from 2000 census	21.1%	22.30%	22.2%
State Rank by Numeric Change from 2000 census	28	38	31

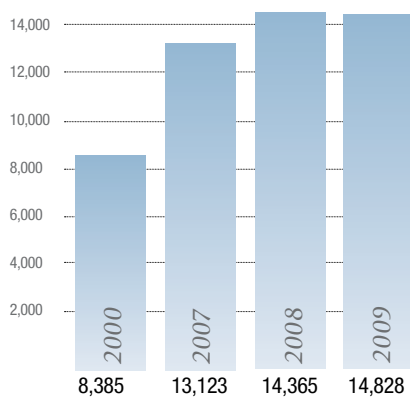
*Tied

Palmdale



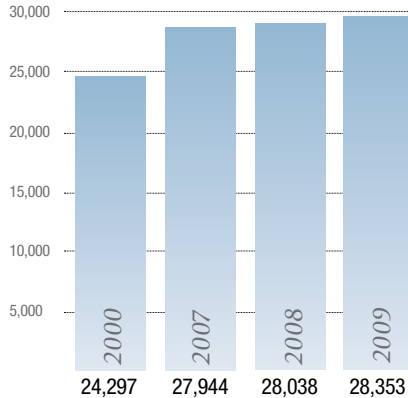
	2007	2008	2009
State Rank in Size	36	35	32
Rank of Growth in LA County by %	4	3	1
Annual Growth Rate	3.0%	2.20%	3.5%
State Rank in Growth by %	74	95	73
% of Change from 2000 census	24.7%	26.80%	29.7%
State Rank by Numeric Change from 2000 census	20	19	19

California City



	2007	2008	2009
State Rank in Size	335	324	325
Rank of Growth in Kern County by %	1	1	2
Annual Growth Rate	8.9%	9.60%	3.5%
State Rank in Growth by %	12	2	12
% of change from 2000 census	56.5%	71.30%	76.8%
State Rank by Numeric Change from 2000 census	145	80	131

Ridgecrest



	2007	2008	2009
State Rank in Size	245	247	248
Rank of Growth in Kern County by %	6	9	7
Annual Growth Rate	1.5%	0.50%	1.4%
State Rank in Growth by %	126	350	166
% of change from 2000 census	12.1%	12.50%	13.7%
State Rank by Numeric Change from 2000 census	211	312	213

ANTELOPE VALLEY POPULATION FORECAST

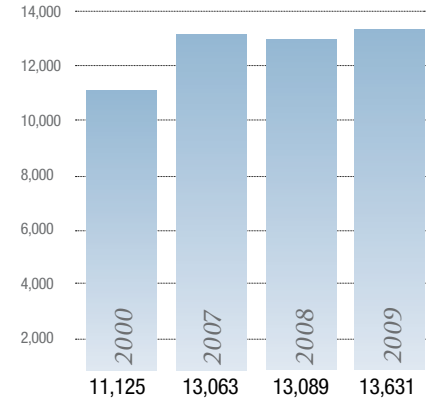
	2020	2030
Lancaster	215,468	259,696
Palmdale	259,712	337,314
Unincorporated—LA County	133,725	167,319
Greater California City/Mojave	26,561	36,755
Greater Ridgecrest	37,653	39,803
Greater Rosamond	27,892	33,889
Greater Tehachapi	43,688	52,491
Antelope Valley	744,699	927,267

Southern California Association of Government, SCAG
Kern County Council of Governments, KernCOG.

Population by Zip Code

ZIP	CITY	2007	2008	2009
93501	Mojave	4,713	4,369	4,328
93505	California City	12,267	13,283	14,663
93516	Boron	1,835	1,794	1,740
93519	Cantil	104	49	2
93523	Edwards	7,044	6,480	6,401
93524	Edwards	26	24	27
93527	Inyokern	1,866	2,268	1,909
93554	Randsburg	39	298	288
93555	Ridgecrest	31,602	31,084	30,396
93560	Rosamond	16,659	16,704	16,838
93561	Tehachapi	30,639	31,784	32,074
TOTAL		106,794	108,137	108,666
93510	Acton	8,108	7,517	7,985
93532	Lake Hughes	2,852	2,679	2,749
93534	Lancaster	40,456	42,971	42,860
93535	Lancaster	66,611	71,893	72,977
93536	Lancaster	60,592	61,837	64,658
93543	Littlerock	12,492	11,588	12,439
93544	Llano	1,348	1,220	1,322
93550	Palmdale	74,692	79,654	77,815
93551	Palmdale	46,520	46,728	47,499
93552	Palmdale	32,441	33,194	36,101
93553	Pearblossom	1,528	1,372	1,404
93563	Valyermo	788	681	703
93591	Palmdale	7,050	7,374	6,820
TOTAL		355,478	368,708	375,332
OVERALL TOTAL		462,272	476,845	483,998

Tehachapi



	2007	2008	2009
State Rank in Size	339	340	335
Rank of Growth in Kern County by %	5	10	1
Annual Growth Rate	3.5%	0.30%	4.4%
State Rank in Growth by %	63	393	107
% of change from 2000 census	17.4%	17.7%	23%
State Rank by Numeric Change from 2000 census	261	396	245

COMPARISON WITH OTHER AREAS

POPULATION	2008	2009	2000-2014 GROWTH PROJECTIONS			
			2000	2014	%	
Antelope Valley	476,845	483,998	Moreno Valley	142,381	228,427	60.43%
Atlanta	500,638	529,400	Bakersfield	247,057	379,680	53.68%
Miami	419,237	429,888	Lancaster	118,718	171,978	44.86%
St. Louis	354,843	350,202	Palmdale	116,670	167,636	43.68%
Cincinnati	330,346	331,938	Santa Clarita	151,088	183,366	21.36%
Las Vegas	569,201	566,225	Ontario	158,007	186,262	17.88%
Reno	213,259	217,175	Phoenix	1,321,045	1,692,790	28.14%
Tucson	531,464	537,173	Long Beach	461,522	492,663	6.75%

AVG. FAMILY HOUSEHOLD INCOME	2008	2009
Santa Clarita	\$114,349	\$118,531
Las Vegas	\$81,014	\$82,045
Reno	\$76,899	\$77,938
Los Angeles	\$76,644	\$79,130
Phoenix	\$74,323	\$75,968
Bakersfield	\$72,756	\$77,273
Ridgecrest	\$72,420	\$76,501
Palmdale	\$71,547	\$74,596
Long Beach	\$70,931	\$73,650
Rosamond	\$66,730	\$71,073
California City	\$66,695	\$70,401
Lancaster	\$65,810	\$68,246
Tucson	\$56,236	\$56,684
Tehachapi	\$53,433	\$56,142

REAL ESTATE TAX RATE	2008	2009
Lancaster	1.13%	1.13%
Palmdale	1.29%	1.29%
San Bernardino	1.29%	1.29%
Portland, OR	2.10%	2.16%
Tucson, AZ	2.25%	2.25%
Mesa, AZ	2.29%	2.29%
Syracuse, NY	2.51%	2.51%
Chandler, AZ	2.63%	2.63%
Fort Collins, CO	2.61%	2.61%
Bullhead City, AZ	2.71%	2.71%
Arlington, TX	3.03%	3.03%

	NEW/RESALE HOUSE/CONDO MEDIAN PRICES % OF		
	2008	2009	CHANGE
California City	\$120,000	\$59,000	-50.83%
Rosamond	\$195,000	\$119,000	-38.97%
Lancaster	\$190,000	\$116,750	-38.55%
Palmdale	\$206,000	\$135,000	-34.47%
Bakersfield	\$198,000	\$135,000	-31.82%
Los Angeles (city)	\$500,000	\$349,000	-30.20%
Tehachapi	\$240,000	\$182,000	-24.17%
Long Beach	\$380,000	\$300,000	-21.05%
Santa Clarita	\$477,000	\$385,000	-19.29%
Ridgecrest	\$180,000	\$159,500	-11.39%

	COST OF DOING BUSINESS (KOSMONT)	
	2008	2009
Lancaster	Low Cost	Low cost
Palmdale	Average Cost	Average Cost
Indio	Average Cost	Average Cost
Irvine	High Cost	Average Cost
Tulare	High Cost	High Cost
Riverside	High Cost	High Cost
Long Beach	High Cost	High Cost
San Bernardino	Very High Cost	Very High Cost
Los Angeles	Very High Cost	Very High Cost
Chandler, AZ	Very High Cost	Very High Cost
Phoenix, AZ	Very High Cost	Very High Cost
Tucson, AZ	Very High Cost	Very High Cost
Palm Springs	High Cost	Very High Cost



CENSUS GROWTH 1990-2000

Palmdale	49.40%
Phoenix	33.50%
Santa Clarita	23.50%
Bakersfield	29.90%
Lancaster	21.49%
Ontario	17.10%
Moreno Valley	19.90%
Long Beach	8.30%

HOUSING AFFORDABILITY INDEX (%)

(BASED ON MEDIAN HOUSE PRICE INCOME, INTEREST RATE)

FIRST TIME BUYER	2007	2008	2009
California City	70	86	92
Mojave	61	80	88
Glendale, AZ	60	80	88
Phoenix, AZ	70	72	87
Chandler, AZ	63	75	85
Las Vegas, NV	43	76	85
Rosamond	43	73	84
Palmdale	48	74	84
Lancaster	47	71	83
Bakersfield	58	73	81
Ridgecrest	75	77	78
Tehachapi	59	69	77
Tucson, AZ	49	61	71
California	32	62	69
Santa Clarita	51	65	69
California Condos	35	61	67
United States	60	72	67
Reno, NV	53	54	60
Long Beach	27	41	50
Los Angeles	21	29	44

COST OF LIVING INDEX (%) (ACCRA)

2008 2ND QUARTER

New York	220.3%
San Francisco	170.9%
LA-Long Beach	148.1%
San Diego	135.0%
Palm Springs	127.6%
Fresno	120.5%
Riverside	119.3%
Flagstaff	118.3%
Portland	114.5%
Las Vegas	106.3%
Reno, NV	112.1%
Sparks, NV	110.1%
Antelope Valley	104.4%
Bakersfield	103.7%

CRIME RATE (PER 100,000 POP)	2006	2007	2008	% CHANGE 2007-08	NATIONAL AVERAGE '08	% ABOVE/BELOW NAT'L AVERAGE
Ridgecrest	5,878	2,933	3,120	6.36%	3,605	-13.45%
Victorville	5,122	4,481	4,858	8.42%	4,834	0.50%
San Bernardino	4,879	6,095	6,772	11.10%	4,834	40.09%
Bakersfield	5,865	5,653	6,230	10.20%	5,450	14.31%
Lancaster	4,659	4,415	4,701	6.48%	4,834	-2.75%
Palmdale	3,830	3,761	3,944	4.87%	4,834	-18.41%
Riverside	3,583	4,359	4,977	14.18%	5,450	-8.68%
NEVADA						
Reno	5,835	5,103	5,846	14.55%	4,834	20.94%
North Las Vegas	5,649	4,716	4,666	-1.06%	4,834	3.48%
Las Vegas Metro	5,650	5,408	5,897	9.04%	4,350	35.56%
ARIZONA						
Phoenix	6,672	6,550	6,534	-0.24%	4,350	50.20%
Glendale	5,484	5,574	6,270	12.49%	5,450	15.05%
Tempe		7,202	6,777	-5.90%	4,834	40.19%

Source: Kosmont Rose Institute, CAR, FBI, Claritas, Census, ACCRA, DataQuick, GAVEA.

Lancaster

"It's Positively Clear"

POPULATION BY ORIGIN	145,074
Not Hispanic or Latino	70.90%
Hispanic	29.10%

POPULATION BY RACE	
White Alone	56.41%
African American	20.01%
Native American	0.87%
Asian/Pacific Islander	4.42%
Some Other Race	12.71%
Two or More Races	5.60%
Median Age	32.23
Male	50.41%
Female	49.59%

AVERAGE FAMILY HOUSEHOLD INCOME – CITY	\$68,246
93536	\$92,350
93535	\$58,966
93534	\$56,929

HOUSING	
2009 Median Housing	\$116,750
Annual % of Change	-38.55%
Affordability Index	83
Housing Units	49,321
Detached Units	34,053
Persons per Household	3.03
Homeowners	62.54%

EDUCATION <i>(educational attainment by pop. 25+)</i>	90,690
No High School Diploma	21.17%
High School Graduate	25.76%
Some College, no degree	28.44%
Associate's Degree	8.25%
Bachelor's Degree	10.39%
Master's Degree	4.47%
Professional School Degree	1.14%
Doctoral Degree	0.36%

WORKFORCE <i>(civ employed by Pop. 16+)</i>	59,805
Management/Financial Operations	11.35%
Professional Occupations	21.51%
Service	17.20%
Sales & Office	25.95%
Agricultural/Forestry	0.14%
Construction/Maintenance	11.37%
Production/Transportation	12.48%
Spanish Speaking	16.23%

PUBLIC SAFETY (2008)	
Crime Rate Per 100,000	4,701
U.S. Average 100-250K pop.	4,834



Valerie Orcutt, Owner of Bella West Spa & Salon, was one of 400 merchants that participated in the Shop&Dine Program

"We couldn't be happier with the program's success. It did precisely what it was intended to do: encourage buyers to spend a significant amount of money right here in Lancaster, and give local businesses a helping hand while also supplying increased tax revenue for City services."

— R. Rex Parris, Mayor of the City of Lancaster

2009 MILESTONES

- Implemented the Lancaster Economic Stimulus Package, successfully generating an economic impact of over \$123 million dollars
- The Shop and Drive program prompted more than \$25 million dollars in new auto sales
- Over 5,000 gift cards were issued as part of the Shop and Dine program. More than 400 Lancaster based businesses and over 6,000 households participated in the Shop Lancaster program
- Grand opening of three new restaurants: Brooklyn Deli, Blvd Express and Giannini's Bistro & Grill
- Construction started on a \$12 million dollar drainage channel enabling the future development of a new Kaiser Permanente facility and the Promenade at Amargosa Creek
- Launched "Destination Lancaster," a new visitors' bureau aimed at promoting tourism and supporting business within Lancaster and the surrounding Antelope Valley region
- Grand opening of eSolar's Sierra SunTower a 5 MW solar thermal demonstration facility
- Grand opening of the Artist Lofts and Gallery, a 20-unit mixed-use project in Downtown Lancaster, representing a \$9.4 million dollar investment by Insite Development
- The Inaugural Streets of Lancaster Grand Prix roared through Downtown Lancaster, gathering more than 20,000 visitors
- Finalized construction plans for \$7 million streetscape improvements in Downtown Lancaster
- Created a Memorandum of Understanding (MOU) with DayStar Farms, Inc. cooperatively develop the nation's first solar park
- The University of Antelope Valley was established in Lancaster and will begin to offer Associates, Bachelors, and Masters degrees at its newest campus, the former AV Inn site
- Created new partnership with the Small Business Development Center, Wells Fargo Bank and the AV Board of Trade provide free one-on-one business counseling and low-cost business workshops
- In conjunction with the County of Los Angeles and the City of Palmdale, hosted the Antelope Valley Enterprise kickoff breakfast
- Launched Mayor's new home-based business initiative to providing additional education, training and resources for home-based businesses in Lancaster
- Established two Community Neighborhood Impact houses through partnerships with local faith based organizations
- Implemented 10-Neighborhood Revitalization Plans to improve housing and public improvements within the newly designated areas
- Received the 2009 International Economic Development Council (EDC) Promotional Award in recognition of the "Shop Lancaster" marketing campaign. The city also received a Savvy Award from the City County Communications & Marketing Association (3CMA) for the "Shop Lancaster" marketing program
- Grand opening of the National Guard Armory's 40,000 square-foot facility in Fox Field
- Arbor on Date, a 40-unit art complex in Downtown Lancaster is currently under construction

Elected Officials

Mayor
R. Rex Parris

Vice Mayor
Ronald D. Smith

Councilmembers
Ken Mann
Sherry Marquez
Ed Sileo

Contacts

City Manager
Mark Bozigian
661/723-6000

Director Economic
Development/
Redevelopment (LEDR)
Vern Lawson
661/723-6128

44933 Fern Avenue ■ Lancaster, CA 93534
www.cityoflancasterca.org ■ www.colra.org

Source: City of Lancaster, Claritas, Dept. of Finance, FBI.

Palmdale

"A Place to Call Home"

POPULATION BY ORIGIN	151,346
Not Hispanic or Latino	56.49%
Hispanic	43.51%

POPULATION BY RACE	
White Alone	48.38%
African American	17.94%
Native American	0.82%
Asian/Pacific Islander	3.75%
Some Other Race	23.42%
Two or More Races	5.52%
Median Age	29.60
Male	49.18%
Female	50.82%

AVERAGE FAMILY HOUSEHOLD INCOME – CITY	\$74,596
93551	\$105,901
93552	\$72,418
93550	\$58,992

HOUSING	
2009 Median Housing	\$135,000
Annual % of Change	-34.47%
Affordability Index	84
Housing Units	46,254
Detached Units	36,836
Persons per Household	3.53
Homeowners	71.94%

EDUCATION	82,516
<i>(educational attainment by pop. 25+)</i>	
No High School Diploma	25.65%
High School Graduate	24.76%
Some College, no degree	28.85%
Associate's Degree	7.26%
Bachelor's Degree	9.62%
Master's Degree	2.75%
Professional School Degree	0.77%
Doctoral Degree	0.35%

WORKFORCE	60,312
<i>(civ employed by Pop. 16+)</i>	
Management/Financial Operations	11.41%
Professional Occupations	17.36%
Service	16.25%
Sales & Office	27.48%
Agricultural/Forestry	0.13%
Construction/Maintenance	12.04%
Production/Transportation	15.34%
Spanish Speaking	28.23%

PUBLIC SAFETY (2008)	
Crime Rate Per 100,000	3,944
U.S. Average 100-250K pop	4,834

Elected Officials

Mayor
James C. Ledford, Jr.

Mayor Pro Tem
Tom Lackey

Councilmembers
Laura Bettencourt
Mike Dispenza
Steven D. Hofbauer

Contacts

City Manager
Stephen H. Williams
661/267-5115

Assistant Executive Director/CRA
Danny R. Roberts
661/267-5125



Palmdale City Hall and Civic Center

We recently opened our newest location in the City of Palmdale and I was honored to be asked to contribute an endorsement for the City of Palmdale. I can say, without any hesitation, that the City of Palmdale worked with our team to meet our deadlines for our location opening. Being in the steel business, we installed metal working equipment, machinery and an engineered steel racking system and TI's that required city permitting and approvals. The City staff was friendly, helpful and readily available when we needed them. From our first encounter to our final sign-off we were treated with a business-friendly attitude and supported by each department we worked with.

Shortly after we opened we had a visit by the Mayor and Economic Development staff members to see how they could better work with us as we grow our business in the city. It was really refreshing to have City of Palmdale Staff so eager to help and support our company. We look forward to a long relationship and wish to thank the City of Palmdale for their support.

— Jon Novack, President
Patton Sales Corporation

2009 MILESTONES

- Palmdale becomes a Charter City-voters adopt a Charter for the City of Palmdale
- Forever 21 opens and JC Penney completes remodel and opens Sephora at the Antelope Valley Mall
- Ashley Furniture Homestore opens new 42,048 square foot furniture store in Sierra Commons
- Applebee's and Red Lobster restaurants complete remodels and host grand re-openings
- Round Table Pizza opens in the Palmdale Trade and Commerce Center adjacent to Sport Chalet
- Nadia Cakes, Jersey Mike's Subs, PARS Fine Persian Cuisine and Hogan's California Sushi & Sake open
- Smart and Final opens new larger Extra Smart and Final store
- Payless Shoes, Panda Express, Walgreen's, RiteAid, El Pollo Loco, Ross Dress for Less, and It's a Grind Coffee House open stores in East Palmdale
- Palmdale's Business Economic Stimulus Program (BEST) major success in stimulating local retail economy
- Embassy Suites scheduled to open a new 136,522 square-foot hotel with 150 suites
- Patton's Steele opens new 20,000 square-foot facility in Fairway Business Park
- DeVry University offering college degree programs opens a 9,500 square-foot educational facility in the Palmdale Trade and Commerce Center
- The 37-acre Palmdale Regional Medical Center, featuring a new 250,000 square-foot Universal Health Services hospital, and two 60,000 square-foot medical office buildings continues construction with a projected opening date in the Spring of 2010
- Construction has been completed at the 80-unit Summer Terrace affordable senior housing complex adjacent to the new Palmdale Regional Medical Center
- Construction was completed on the 78-unit Whispering Palms and 81-unit Cielo Azul affordable senior housing complexes and the new 118-unit Rancho Village assisted living center has also opened
- Two Neighborhood Houses are now open as part of the Partners for a Better Palmdale Program
- Palmdale received \$7,434,301 in Federal grant funds for the Neighborhood Stabilization Program and also \$615,000 in Federal grant funds for the Homeless Prevention and Rapid Re-Housing Program
- Palmdale's Economic Development Department hosts successful 2nd annual Business Appreciation Breakfast
- Palmdale opens two new fire stations
- Palmdale library completes consolidation project and re-opens Library with added features

38300 Sierra Highway ■ Palmdale, CA 93550
www.cityofpalmdale.org

Source: City of Palmdale, GAVEA, Claritas Inc., CA-DOF, CAR, FBI, DataQuick.

California City

"Where the Future is Linked to the Past"

POPULATION BY ORIGIN	14,828
Not Hispanic or Latino	74.14%
Hispanic	25.86%

POPULATION BY RACE	
White Alone	61.00%
African American	13.27%
Native American	2.09%
Asian/Pacific Islander	4.17%
Some Other Race	12.79%
Two or More Races	6.67%
Median Age	33.30
Male	49.80%
Female	50.20%

AVERAGE FAMILY HOUSEHOLD INCOME – CITY	\$70,401
93505	\$70,442

HOUSING	
2009 Median Housing	\$59,000
Annual % of Change	-50.83%
Affordability Index	92
Housing Units	5,088
Detached Units	3,962
Persons per Household	2.78
Homeowners	67.21%

EDUCATION	9,155
<i>(educational attainment by pop. 25+)</i>	
No High School Diploma	17.04%
High School Graduate	25.41%
Some College, no degree	35.29%
Associate's Degree	9.79%
Bachelor's Degree	7.70%
Master's Degree	3.65%
Professional School Degree	0.01%
Doctoral Degree	1.11%

WORKFORCE	5,921
<i>(cit employed by Pop. 16+)</i>	
Management/Financial Operations	12.35%
Professional Occupations	17.87%
Service	21.45%
Sales & Office	25.35%
Agricultural/Forestry	0.19%
Construction/Maintenance	12.90%
Production/Transportation	9.90%
Spanish Speaking	9.94%

PUBLIC SAFETY	
Crime Rate Per 100,000	3,856
U.S. Average 10-25K pop	3,456



Borax Wagons stand a silent vigil in the desert snow

"California City is in a business friendly master planned community that is preparing for the future today! We invite all inquiries for business proposals and all ideas to improve our community."

—Larry Adams, Mayor of California City

2009 MILESTONES

- Cero Coso Community College secures acreage for future expansion
- City purchases "Legends Housing Tract" for new senior citizen development
- High School intramural sports play begins with 1st Junior class
- Completed City General Plan Update
- City hosts 50,000 OHV enthusiast over Thanksgiving holiday
- California City Fire Department Celebrates 50th anniversary
- Contract secured with grant fund advocates "Townsend Public Affairs"

California City is poised to move forward in its efforts to link the past with the future! A key component is the revitalization of our Central Park which will see major renovations to its interior components. Marina Park Pavilion, the Main Park Pavilion, and Central Waterfall are all in work and scheduled to be completed by the summer. Rehabilitation of the Community Center will take place after an engineering study of the structure is complete. New fencing and gating will enclose the park keeping it secure after hours.

Elected Officials

Mayor
Larry Adams

Councilmembers

Mike Edmiston
Nicholas Lessenevitch
William Smith
Cathy Strong

Contacts

City Manager
Tom Weil
760/373-7170

Ridgecrest

"The Key to New Horizons"

POPULATION BY ORIGIN	28,353
Not Hispanic or Latino	81.77%
Hispanic	18.23%
POPULATION BY RACE	
White Alone	77.10%
African American	3.88%
Native American	1.24%
Asian/Pacific Islander	5.13%
Some Other Race	8.03%
Two or More Races	4.63%
Median Age	33.46
Male	50.08%
Female	49.92%
AVERAGE FAMILY HOUSEHOLD INCOME – CITY	\$76,501
93555	\$79,202
HOUSING	
2009 Median Housing	\$159,500
Annual % of Change	-11.39%
Affordability Index	78
Housing Units	11,950
Detached Units	7,922
Persons per Household	2.56
Homeowners	62.78%
EDUCATION	15,723
<i>(educational attainment by pop. 25+)</i>	
No High School Diploma	13.00%
High School Graduate	23.64%
Some College, no degree	28.28%
Associate's Degree	11.41%
Bachelor's Degree	15.35%
Master's Degree	6.47%
Professional School Degree	0.73%
Doctoral Degree	1.11%
WORKFORCE	10,835
<i>(civ employed by Pop. 16+)</i>	
Management/Financial Operations	11.46%
Professional Occupations	28.72%
Service	17.85%
Sales & Office	22.52%
Agricultural/Forestry	0.13%
Construction/Maintenance	10.53%
Production/Transportation	8.79%
Spanish Speaking	8.55%
PUBLIC SAFETY	
Crime Rate Per 100,000	3,120
U.S. Average 25-50K pop	3,605



SpringHill Suites

"Ridgecrest offers businesses of all sizes, whether just starting up or already established, the opportunity to grow and prosper because both the city and county government are responsive and maintain a business-friendly agenda. With the availability of land, clean air, clear weather, and a highly educated workforce, Ridgecrest demonstrates an entrepreneurial attitude; while at the same time retaining that small town spirit and lifestyle."

— Ron Kicinski, Co-owner, TOSS, Inc.
and Service Master of IWV

"It's all about personal service. I enjoy doing business with people I know. We are growing, but our business community retains the small town flavor of mutual support and, in that way, we provide better customer service."

— Pat Farris, Publisher
The News Review

"We like doing business in Ridgecrest because the community is friendly, because they are caring and forgiving and because they are so supportive of our local merchants."

— Peggy Breeden, Owner & Operator
The Swap Sheet

2009 MILESTONES

- Continuation of 1,000 new employees to NAWS China Lake
- Construction of three new hotels with the new Hampton Inn and Suites being the largest
- Final approval of a new Wal-Mart super center representing over 225,000 square feet of new retail space
- Completion of the Ridgecrest Regional hospital addition
- Approval of a 14,550 square-foot medical office building
- Approval of the 2010 Ridgecrest general plan and land use map
- Construction of new housing tracts
- The expansion of NAWS China Lake continues with over 400 employees hired this year, representing new growth for the city. Additional retail developments are currently in the planning phase and awaiting the construction of the new Wal-Mart super center to begin construction

Elected Officials

Mayor
Steven Morgan

Mayor Pro Tem
Ronald Carter

Vice Mayor
Thomas Wiknich

Councilmembers
Marshall "Chip" Holloway
Jerry Taylor

Contacts

City Manager
Harvey Rose
760/499-5000

Community & Economic
Development
Gary Parsons
760/499-5061

100 West California Avenue ■ Ridgecrest, CA 93555
www.ci.ridgecrest.ca.us

Source: City of Ridgecrest, GAVEA, Claritas Inc., CA-DOF, CAR, FBI, DataQuick

Tehachapi

"The Right Environment for the Right Company"

POPULATION BY ORIGIN	13,631
Greater Tehachapi Region	35,631
Not Hispanic or Latino	57.20%
Hispanic	42.80%
POPULATION BY RACE	
White Alone	50.85%
African American	11.30%
Native American	1.60%
Asian/Pacific Islander	0.93%
Some Other Race	32.24%
Two or More Races	3.09%
Median Age	31.77
Male	71.54%
Female	28.46%
AVERAGE FAMILY HOUSEHOLD INCOME - CITY	\$56,142
93561	\$77,857
HOUSING	
2009 Median Housing	\$182,000
Annual % of Change	-24.17%
Affordability Index	77
Housing Units	3,694
Detached Units	2,526
Persons per Household	2.67
Homeowners	55.6%
EDUCATION	9,000
<i>(educational attainment by pop. 25+)</i>	
No High School Diploma	27.57%
High School Graduate	34.36%
Some College, no degree	23.34%
Associate's Degree	8.22%
Bachelor's Degree	4.60%
Master's Degree	1.37%
Professional School Degree	0.46%
Doctoral Degree	0.08%
WORKFORCE	2,706
<i>(civ employed by Pop. 16+)</i>	
Management/Financial Operations	10.94%
Professional Occupations	13.67%
Service	26.39%
Sales & Office	24.54%
Agricultural/Forestry	2.25%
Construction/Maintenance	9.35%
Manufacturing/Professional	12.86%
Spanish Speaking	23.03%
PUBLIC SAFETY	
Crime Rate Per 100,000	na
U.S. Average 10-25K pop	3,456



The Tehachapi Depot

"Receiving the second Crystal Eagle Award is a great honor and reflects positively on the dedication and resourcefulness of the City Staff and the residents of Tehachapi that a community of our size and limited resources can pull together and accomplish the things we have in our downtown."

— Linda Vernon, Mayor of Tehachapi

2009 MILESTONES

- Love's Travel Center under construction
- Wal-Mart super center EIR completed and submitted for staff review
- City receives coveted Crystal Eagle Award from the California Downtown Association (CDA) for the reconstruction of the historic Beekay Theater. Representing Tehachapi's second Crystal Eagle Award
- Marriott Hotel (80 units) opens for business
- City completes the reconstruction of the historical Tehachapi Depot following the devastating arson fire which destroyed the original structure
- Big 5 Sporting Goods under construction signs lease with Sobel Development to locate within an 11,000 square-foot space within the Orchard Retail Center located within the Tucker Road (SR 202) commercial corridor
- City receives Kern Council of Governments Award of Merit in the local government category for the Beekay Theater restoration
- City completes design of the sewer treatment plant expansion to double the plant's capacity and increase treatment protocol from secondary to tertiary
- City contracted with the design firm of Moule and Polyzoides of Pasadena nearing a completion of a comprehensive update to the city's general plan. The general plan once adopted will be more design-orientated in comparison to the majority of general plans which are policy orientated documents
- City achieves balanced budget without layoffs and without tapping into reserves

Elected Officials

Mayor
Linda Vernon

Councilmembers
Philip Smith
Ed Grimes
Stan Beckman
Shane Reed

Contacts

City Manager
Greg Garrett
661/822-2200, ext. 105

Community Development Director
David James
661/822-2200, ext. 119

Executive Assistant/Capital Projects
Christopher Kirk
661/822-2200, ext. 104

115 South Robinson Street ■ Tehachapi, CA 93561
www.tehachapicityhall.com

Source: City of Tehachapi, GAVEA, Claritas Inc., CA-DOF, CAR, FBI, Kern COG, DataQuick.



Mojave

"Home of the Nation's First Inland Spaceport"

POPULATION BY ORIGIN	3,444	EDUCATION	2,014
Not Hispanic or Latino	59.93%	<i>(educational attainment by pop. 25+)</i>	
Hispanic	40.07%	No High School Diploma	28.00%
POPULATION BY RACE		High School Graduate	34.61%
White Alone	56.50%	Some College, no degree	25.47%
African American	7.08%	Associate's Degree	4.22%
Native American	1.39%	Bachelor's Degree	4.32%
Asian/Pacific Islander	2.50%	Master's Degree	2.04%
Some Other Race	26.22%	Professional School Degree	0.89%
Two or More Races	6.30%	Doctoral Degree	0.45%
Median Age	30.71	WORKFORCE	1,172
Male	50.90%	<i>(civ employed by Pop. 16+)</i>	
Female	49.10%	Mgmt/Financial Operations	5.72%
AVERAGE FAMILY INCOME CITY	\$40,677	Professional Occupations	18.26%
93501	\$46,325	Service	26.37%
HOUSING		Sales & Office	16.38%
Homeowners	52.60%	Agricultural/Forestry	0.77%
		Construction/Maintenance	16.13%
		Production/Transportation	16.38%
		Speaking Spanish	21.07%



Rosamond

"Gateway to Progress"

POPULATION BY ORIGIN	17,692	EDUCATION	9,689
Not Hispanic or Latino	62.96%	<i>(educational attainment by pop. 25+)</i>	
Hispanic	37.04%	No High School Diploma	24.05%
POPULATION BY RACE		High School Graduate	27.05%
White Alone	62.03%	Some College, no degree	30.08%
African American	8.43%	Associate's Degree	7.71%
Native American	1.47%	Bachelor's Degree	6.61%
Asian/Pacific Islander	3.98%	Master's Degree	3.17%
Some Other Race	18.11%	Professional School Degree	1.06%
Two or More Races	5.97%	Doctoral Degree	0.28%
Median Age	31.79	WORKFORCE	6,801
Male	50.61%	<i>(civ employed by Pop. 16+)</i>	
Female	49.39%	Mgmt/Financial Operations	8.79%
AVERAGE FAMILY INCOME CITY	\$71,073	Professional Occupations	18.35%
93560	\$71,437	Service	17.26%
HOUSING		Sales & Office	28.04%
Homeowners	69.73%	Agricultural/Forestry	0.35%
		Construction/Maintenance	14.73%
		Production/Transportation	12.47%
		Speaking Spanish	19.85%



Rural Communities

of the Greater Antelope Valley

	2000 CENSUS	2008 ESTIMATE	2009 ESTIMATE	2009 AVERAGE FAMILY HOUSEHOLD INCOME
Green Valley	1,859	2,226	2,020	\$140,925
Acton	2,390	7,517	7,985	\$117,869
Bear Valley Springs	4,232	4,820	5,100	\$102,326
Lake Communities	2,828	-	-	-
Quartz Hill	9,890	10,854	11,476	\$100,800
Inyokern	984	2,268	1,909	\$77,209
Stallion Springs	1,522	2,746	2,258	\$77,074
Golden Hills	6,401	7,707	7,878	\$78,762
Randsburg	77	298	288	\$55,449
Littlerock	1,402	11,588	12,439	\$72,087
Boron	2,025	1,794	1,740	\$58,868
North Edwards	1,227	1,086	1,077	\$55,964
Edwards	5,909	4,773	4,725	\$57,784
Lake Los Angeles	11,523	11,890	11,840	\$55,052

Source: City of Mojave, City of Rosamond, Claritas, GAVEA, DOF, Claritas, Dept. of Finance.

GREATER ANTELOPE VALLEY EMPLOYMENT BY INDUSTRY SECTOR

2009 LARGEST EMPLOYERS

COMPANY	# OF EMPLOYEES
Edwards Air Force Base	12,515
China Lake Navel Weapons	6,080
County of Los Angeles	3,757
Lockheed Martin	3,320
Palmdale School District	2,728
Antelope Valley Hospital	2,561
Northrop Grumman	2,300
Wal-Mart (5)	2,150
AV Union High School District	2,106
California Correctional Institute – Tehachapi	1,957
Antelope Valley Mall	1,800
Bank of America	1,800
California State Prison-Los Angeles County	1,720
Lancaster School District	1,380
Westside School District	917
Antelope Valley College	895
Kaiser Permanente	851
Rio Tinto	723
Rite Aid Distribution Center	673
Boeing (2)	650
Lancaster Community Hospital	650
Sierra Sands School District	600
City of Palmdale	577
Albertsons (6)	567
High Desert Health System	512
Tehachapi Unified School District	500
Home Depot (4)	495
California City Correctional Facility	453
Starwood	450
Keppel School District	427
Ridgecrest Regional Hospital	405
South Kern School District	390
High Desert Medical Group	375
Lowe's (3)	357
Deluxe Checks	351
Scaled Composites	351
Mojave Unified School District	300
City of Lancaster	300
Eastside School District	300
Costco Distribution	280
Michael's Distribution Center	230
Muroc School District	230
Antelope Valley Press	200
SYGMA	200
Sam's Club	196
Wilsona School District	189
U.S. Pole	183
Acton-Agua Dulce School District	180
Cerro Coso College	173
BAE-Mojave	159
Best Buy	138
Delta Scientific	130
Time Warner	130
Wells Fargo	120
Lance Campers	106
TOTAL	62,087



GREATER ANTELOPE VALLEY: LOS ANGELES AND KERN COUNTIES EMPLOYMENT INDUSTRY BY SECTOR

	2008	— QUARTERLY —	
		2008:Q2	2009:Q2
Federal Government	1,486	1,491	1,470
State Government	4,218	4,257	4,298
Local Government	17,747	18,573	18,170
Agriculture and Mining	1,726	1,739	1,400
Utilities	586	578	665
Construction	5,210	5,533	3,958
Manufacturing	10,445	10,576	10,033
Wholesale Trade	1,568	1,601	1,412
Retail Trade	14,619	14,602	13,316
Transportation and Warehousing	2,754	2,774	2,606
Mgmt of Companies and Enterprises & Admin and Support and Waste Mgmt and Remediation Services	4,035	4,101	3,639
Information	1,175	1,185	1,123
Finance and Insurance	3,246	3,300	3,494
Real Estate and Rental and Leasing	1,240	1,265	1,160
Professional, Scientific, and Technical Services	4,161	4,110	4,103
Educational Services	767	794	795
Health Care and Social Assistance	9,040	8,965	9,073
Arts, Entertainment, and Recreation	998	1,105	953
Accommodation and Food Services	9,582	9,716	9,096
Other Services	5,868	5,834	6,237
TOTAL EMPLOYMENT	100,471	102,099	97,001

Source: EDD, CSUN, GAVEA, SFVERC.

LOS ANGELES COUNTY – ANTELOPE VALLEY

— QUARTERLY —

EMPLOYMENT INDUSTRY BY SECTOR 2008

	2008:Q2	2009:Q2
Federal Government	405	387
State Government	2,116	2,162
Local Government	14,252	14,548
Agriculture and Mining	720	563
Utilities	317	329
Construction	4,563	3,376
Manufacturing	8,285	7,994
Wholesale Trade	1,190	1,099
Retail Trade	12,131	10,999
Transportation and Warehousing	2,197	2,080
Mgmt of Companies and Enterprises & Admin and Support and Waste Mgmt and Remediation Services	2,898	2,531
Information	978	944
Finance and Insurance	2,741	3,033
Real Estate and Rental and Leasing	972	896
Professional, Scientific, and Technical Services	1,734	1,600
Educational Services	619	653
Health Care and Social Assistance	7,630	7,670
Arts, Entertainment, and Recreation	600	555
Accommodation and Food Services	7,458	7,059
Other Services	5,093	5,411
TOTAL EMPLOYMENT	76,899	73,888



KERN COUNTY – ANTELOPE VALLEY

— QUARTERLY —

EMPLOYMENT INDUSTRY BY SECTOR 2008

	2008:Q2	2009:Q2
Federal Government	1,081	1,083
State Government	2,102	2,136
Local Government	3,495	3,621
Agriculture and Mining	1,006	837
Utilities	269	336
Construction	647	582
Manufacturing	2,160	2,040
Wholesale Trade	378	313
Retail Trade	2,488	2,317
Transportation and Warehousing	557	526
Mgmt of Companies and Enterprises & Admin and Support and Waste Mgmt and Remediation Services	1,137	1,108
Information	197	179
Finance and Insurance	505	461
Real Estate and Rental and Leasing	268	264
Professional, Scientific, and Technical Services	2,427	2,504
Educational Services	148	142
Health Care and Social Assistance	1,410	1,403
Arts, Entertainment, and Recreation	398	399
Accommodation and Food Services	2,124	2,037
Other Services	775	826
TOTAL EMPLOYMENT	23,572	23,871



Source: EDD, CSUN, GAVEA, SFVERC.

THE COST OF DOING BUSINESS



The highly respected **Kosmont Cost of Doing Business Study** compares the cost of doing business in a wide range of cities throughout the United States which have populations of more than 100,000. The study compares a number of costs imposed by local government such as business taxes, gross receipt taxes, utility taxes, property taxes, sales tax, state income taxes, fees, and other costs that may apply.

Listed is the Kosmont 2009 rating, for Lancaster and Palmdale, along with a comparison with other popular business locations.

Of the 71 cities surveyed in Los Angeles County, 21 cities have Cost Ratings in the lowest two brackets: of these, only 6 cities are in the lowest bracket.

The ten least expensive cities for doing business in Los Angeles County in 2009 (in alphabetical order) are: Agoura Hills, Bell Gardens, Cerritos, Diamond Bar, Glendora, Lancaster, Santa Clarita, Signal Hill, Walnut and Westlake Village.

		1	2	3	4	5	6
Legend 1 Cost Rating Very Low Cost The lowest possible rating for city fees and charges Low Cost Cities that charge low fees and charges Average Cost Cities that charge average fees and charges High Cost Cities that charge high fees and charges Very High Cost Cities that charge the highest fees and charges 2 Charges Gross Receipts Tax 3 Indicates rate of Utility Users Tax, if applicable. "No" indicates that the city does not charge this tax 4 Business tax rate comparison per \$1,000 in receipts 5 Property Tax 6 Sales Tax							
Antelope Valley							
Lancaster	Low Cost	No	No	\$0.002%	1.13%	9.25%	
Unincorporated Kern	Low Cost	No	4.50%	N/A	1.19%	8.25%	
Palmdale	Average Cost	Yes	No	0.006-0.03%	1.29%	9.25%	
Los Angeles Basin							
Whittier	High Cost	Yes	5.00%	0.001-0.02%	1.10%	9.25%	
Long Beach	High Cost	No	5.00%	0.011-0.273%	1.15%	9.25%	
Los Angeles	Very High Cost	Yes	5-10%	0.13-55%	1.86%	9.25%	
San Bernardino							
Redlands	High Cost	Yes	No	0.025-0.3%	1.25%	8.75%	
Fontana	Very High Cost	Yes	5.00%	0.03-0.35%	1.20%	8.75%	
San Bernardino	Very High Cost	Yes	7.75%	0.025-0.25%	1.29%	9.00%	
Riverside							
Indio	Average Cost	Yes	5.00%	0.016%	1.12%	8.75%	
Riverside	High Cost	Yes	6.50%	0.007-0.08%	1.09%	7.75%	
Palm Springs	High Cost	No	5.00%	0.003-0.05%	1.92%	8.75%	
Central Valley							
Bakersfield	Low Cost	Yes	No	0.002-0.065%	1.15%	8.25%	
Tulare	High Cost	Yes	7.00%	0.005-0.035%	1.00%	9.25%	
Stockton	Very High Cost	Yes	6.00%	0.025-0.2%	1.12%	9.00%	
Various							
Phoenix, AZ	Very High Cost	No	9-11%	Various	1.82%	8.10%	
Portland, OR	Very High Cost	No	5-8%	0.36%	2.17%	5.00%	
Tucson, AZ	Very High Cost	Yes	2.00%	0.005-2%	2.25%	8.10%	
Chandler, AZ	Very High Cost	Yes	9.00%	0.001-1.5%	2.63%	7.80%	
Bullhead City, AZ	Very High Cost	No	7.6-10.8%	0.002%	2.71%	7.85%	
Arlington, TX	Very High Cost	No	7.50%	0	3.03%	8.00%	

Source: Kosmont-Rose Institute

ANTELOPE VALLEY ENTERPRISE ZONE

- The Enterprise Zone is a California Income Tax Incentive Program.
- Covers approximately 61 square miles and encompasses industrial and commercial property in Palmdale, Lancaster and unincorporated Los Angeles County.
- Carries refund potential for companies currently residing in the zone and reduced or eliminated state income tax opportunities prospectively for businesses located in the zone.
- Five different tax incentives available:

1. **Hiring Credit** A business may save up to \$37,444, per employee, in state income taxes, over five years; 2. **Sales and Use Tax Credit** On the purchase of up to \$1 million of qualified manufacturing equipment, corporations up to \$20 million; 3. **Business Expense Deduction** Partial cost of certain property may be deducted immediately as a business expense; 4. **Net Interest Deduction for Lenders** A deduction from income on loans made to a trade or business in the zone. 5. **Net Operating Loss Carryover** Individual or corporations that show a net operating loss from doing business within the Zone may be able to carry that loss over to future years to reduce future tax liability.

	Hiring Vouchers Issued	Average Hourly Wage	Number of Participating Employers	Potential Savings Over 5 Years
2000	784	\$9.04	48	\$21,084,896
2001	953	\$11.52	67	\$27,860,002
2002	888	\$7.71	68	\$28,037,712
2003	2,041	\$9.46	120	\$64,442,534
2004	326	\$10.57	43	\$10,293,124
2005	1,044	\$9.90	128	\$32,963,256
2006	1,783	\$9.71	176	\$56,296,442
2007	1,371	\$9.77	185	\$48,122,100
2008	1,454	\$12.33	152	\$54,437,760
2009	1,620	\$11.08	169	\$60,652,800
Total	13,679	N/A	1,286	\$441,168,152

The chart illustrates the actual number of AV Employers utilizing the Enterprise Zone hiring benefits since 2000 demonstrating the potential savings. There are a number of EZ tax benefits companies could be using other than the hiring tax credit that we are not able to track.

MANUFACTURING BUSINESS WITH 10 EMPLOYEES

Yr.	Sales & Use Tax Credit	Hiring Credit	Cumulative Total
Year 1 (2010)	\$4,625	\$124,800	\$129,425
Year 2 (2011)		\$99,840	\$229,265
Year 3 (2012)		\$74,880	\$304,145
Year 4 (2013)		\$49,920	\$354,065
Year 5 (2014)		\$24,960	\$379,025

Assumptions: Company is a corporation. Qualifying equipment purchased. Ten eligible full-time employees hired 1st year. Maximum 2008 hiring benefit applied (\$12/hr.) Sales tax rate is 8.25%

MANUFACTURING BUSINESS WITH 100 EMPLOYEES

	Sales & Use Tax Credit	Hiring Credit	Cumulative Total
Year 1 (2010)	\$185,000	\$936,000	\$1,121,000
Year 2 (2011)	\$92,500	\$1,060,800	\$2,274,300
Year 3 (2012)		\$811,200	\$3,085,500
Year 4 (2013)		\$561,600	\$3,647,100
Year 5 (2014)		\$312,000	\$3,959,100
Year 6 (2015)	Potential Carryover	\$62,400	\$4,021,500

Assumptions: Company is a corporation. Qualifying equipment purchased 1st year is \$2 million. Qualifying equipment purchased 2nd year is \$1 million. 75 eligible full-time employees hired 1st year, 25 eligible full-time employees hired 2nd year. Maximum 2008 hiring benefit applied (\$12/hr.). Sales tax rate is 9.75%. This example is intended as an illustration of the potential savings to businesses located within the Enterprise Zone. It is recommended that you obtain professional advice to determine the potential benefits.

FOREIGN TRADE ZONE (FTZ)

Palmdale/California City/Mojave

The Foreign Trade Zone encompasses sites in the City of Palmdale and California City. The Mojave Airport offers international traders, importers, and exporters outstanding opportunities to take advantage of special customs privileges. These incentives can lower barriers to trade, improve cash flow, and reduce or eliminate duty rates for goods.

Companies that locate with the FTZ may qualify for special financial incentives such as:

- Paying no duties on labor, overhead, or profit from FTZ operations
- Enjoying substantially discounted cargo rates
- Deferring Harbor Maintenance fees
- Re-exporting materials duty-free
- Adding value to the goods without affecting the assessed value
- Eliminating delays in customs clearance and duty drawback procedures
- And many more incentives and benefits as well

If you import goods or materials for your business, please contact David Walter, Economic Development Manager for the City of Palmdale 661/267-5125.

South Valley WorkSource Center, Palmdale, California

The South Valley WorkSource Center, which was opened in October 2005, provides a host of services to both employers and employees.

Services for businesses include:

- No-cost job postings both locally and via the Internet using our searchable on-line job bank
- No-cost job fair registration
- Customized recruiting to help you fill positions quickly
- Skills assessments of potential candidates to ensure they meet your criteria
- On-the-job and pre-employment training
- Conference rooms and private offices for interviews, trainings, orientations, etc.
- Business Incentive Information
- Business Advisory Council membership

Services for the job seeker include:

- One-on-one career counseling
- Employment preparation workshops
- Special training programs
- Job and career fairs
- Computers, printers, copy machines, fax, phones, and scanner
- Job leads and referrals
- Supportive services

Please contact the South Valley WorkSource Center at 661/265-7421 for more information or visit us at 1817 E. Ave. Q, Unit A-12 or www.cityofpalmdale.org/svwc.

WorkSource California Antelope Valley One-Stop Career Center, Lancaster, California

The WorkSource California Antelope Valley One-Stop Career Center offers an array of services to both employers and job seekers.

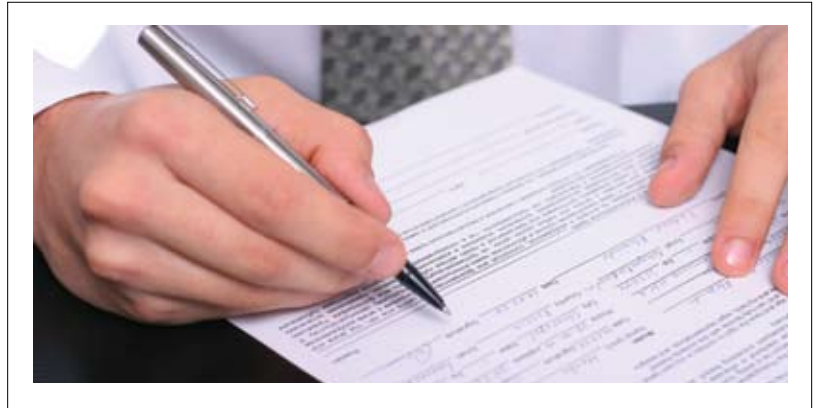
Services include:

- Recruiting and screening of applicants
- Skills assessments
- Support for job fairs and open houses
- Referrals to training providers for occupational skills training and customized training programs
- No fee internet-based automated system to place job openings
- Access to job leads
- Computers, telephones, copiers and fax machines
- Job seeking workshops
- Resume creation
- Veterans Services
- Youth Services
- Job Clubs

For more information contact the WorkSource California Antelope Valley One-Stop Career Center at 661/726-4128 or visit us at 1420 West Avenue I, in Lancaster or go to www.av.worksource.ca.gov.

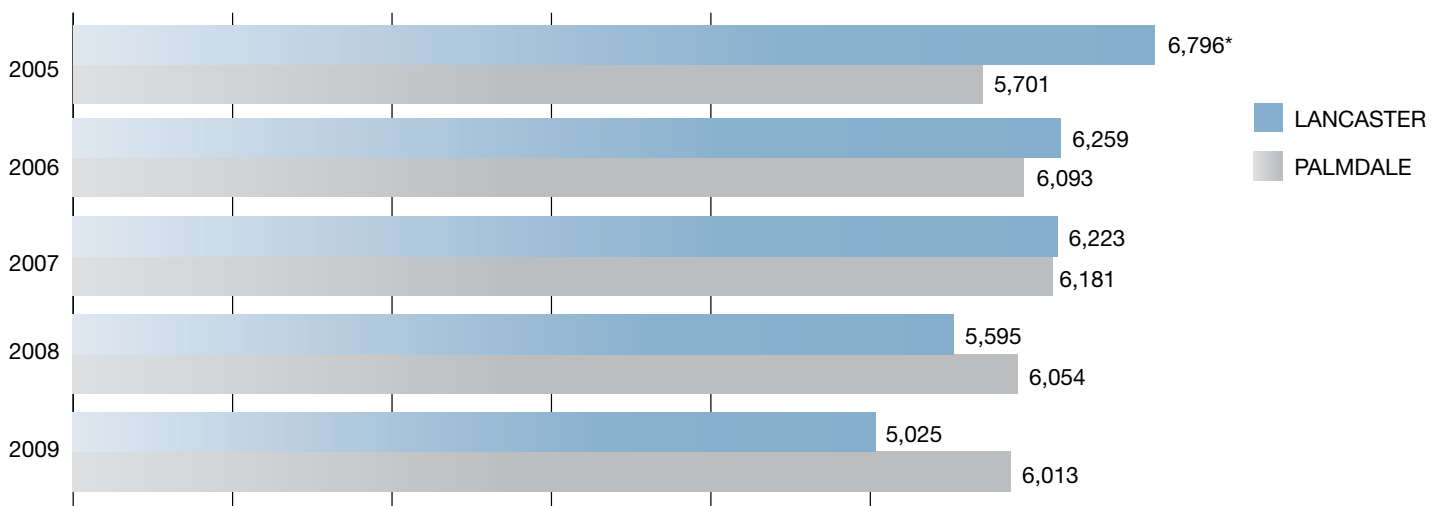
NEW BUSINESS LOANS AND LICENSES

In L.A. County, approximately 71% of the businesses have five (5) or fewer employees with approximately 82% of the businesses having ten (10) or fewer employees. In an effort to measure the economic growth and monitor the inflow of capital into the area, the following chart has been prepared. Under the Community Reinvestment Act, the Federal Reserve requires certain banks to report business loans which are tracked on a census tract basis. The following chart is a summation of the report for the Antelope Valley.



2008 Reported Business Loans Under \$1 Million in the Antelope Valley		2005	2006	2007	2008	% of Change 2007-2008
\$100,000 or less						
Number of loans		8,537	16,204	16,714	11,973	-28.4%
Amount (in millions)		\$87	\$137	\$157	\$111	-29.2%
Greater than \$100,000 but less than \$250,000						
Number of loans		97	91	119	84	-29.4%
Amount (in millions)		\$16	\$16	\$21	\$14	-31.9%
Greater than \$250,000 but less than 1 Million						
Number of loans		58	97	97	63	-35.1%
Amount (in millions)		\$28	\$55	\$48	\$33	-31.2%
Total						
Number of loans		8,692	16,392	16,930	12,120	-28.4%
Amount (in millions)		\$131	\$207	\$226	\$159	-29.8%
Loans to Firms with Revenues less than \$1 Million						
Number of loans		4,065	5,989	6,909	3,777	-45.3%
Amount (in millions)		\$66	\$106	\$112	\$61	-45.5%

LICENSED BUSINESS



Source: City of Lancaster, City of Palmdale, SFVERC. *Includes Rental Housing Businesses.

A HOME FOR YOUR BUSINESS – WITH SBA 504 FINANCING



For small business owners, owning a building or office/industrial condo offers a number of advantages, including tax benefits, more predictable facility costs, a stable location for company operations and the opportunity for long term real estate appreciation.

Companies leasing a facility are often subject to rent increases and may find themselves faced with a costly move and possible loss of business in the event of a lease expiring, change in ownership or other such occurrence beyond the control of the tenant. For many business owners, ownership of a building or office/industrial condo can also be an effective means of creating a significant nest egg for retirement.

The U.S. Small Business Administration's 504 Loan Program enables business owners to purchase or build a facility and thereby take advantage of the many benefits of building ownership. Unlike most conventional bank financing, the SBA 504 program offers up to 90% financing together with attractive long term fixed rates.

The SBA 504 Loan Program involves a partnership between a bank and a Certified Development Company (CDC). The typical financing structure for a project involves a 50% first deed of trust loan from the lender, 40% second deed of trust 504 loan from the SBA/CDC and 10% down from the owner.

The SBA 504 loan is fully amortized over 20 years and incorporates a below market fixed interest rate. Advantages of the SBA 504 Loan Program include preservation of working capital made possible by a lower down payment, as well as attractive long term fixed rates. SBA 504 interest rates continue to be at all time historical lows.

The SBA 504 Loan Program has enjoyed great success with business owners across the U.S. and in particular in California over the last twenty years. Last year, even as the credit crisis was impacting many sectors of banking, SBA 504 loan program continued to fund over \$250 million monthly on a national basis.

Typical SBA 504 Financing Structure



The American Recovery and Reinvestment Act (aka Stimulus Bill) offers additional incentives for small business owners utilizing the SBA 504 Loan Program.

Business owners are encouraged to explore the benefits of the SBA 504 Loan Program by contacting California Statewide CDC or other local CDCs through the GAVEA office. California Statewide CDC and other CDC are licensed by the U.S. Small Business Administration to assist small business enterprises with long term financing for the purchase of owner-user commercial/industrial real estate under the SBA 504 Loan Program.

MANUFACTURE YOUR WIND OR SOLAR ENERGY EQUIPMENT IN "CALIFORNIA'S RENEWABLE ENERGY CAPITAL"

By the year 2020, California must produce 33 percent of its electricity from renewable sources, including solar and wind, nearly a tenfold increase in today's capacity. That mandate has spurred rapid and unprecedented growth in California's green energy industries as companies look to provide clean, renewable energy for California's more than 38 million residents.

The State of California not only has the most aggressive renewable energy target in the United States, but it also ranks as the tenth largest consumer of energy in the world, just behind the entire country of France. This combination makes California an ideal location for renewable energy manufacturers. For this reason and many others, the Greater Antelope Valley, located in Los Angeles and Kern Counties, is well on its way to becoming the cradle for production and manufacturing for Southern California's renewable energy projects.

The Tehachapi Pass, located just two hours north of Los Angeles in Tehachapi-Mojave wind resource area, is one of the world's largest producers of wind-generated electricity. The area boasts of more than 5,000 wind turbines, producing 1.3 terawatt hours each year. Southern California Edison is constructing a \$1.8 billion transmission upgrade that will allow the utility to transport power generated by wind and solar to the Los Angeles Basin by 2013.

With over 20 solar farms in various stages of permitting, additional wind projects underway, substantial markets nearby, an established manufacturing base, the Greater Antelope Valley is an ideal location for manufacturers in "green technology" and the "renewable industry". By manufacturing your product locally, you will have access to this emerging market and is one of a few areas in California that can boast of its comparative "Low Cost of Doing Business."

The Greater Antelope Valley continues to raise the bar for technological and innovative and skilled workforce. It is the same spirit, in conjunction with its friendly geographic location for solar and wind production, that we believe such companies as eSolar, Next Light, Mission Energy International, BlueFire, to name a few, have made the Antelope Valley their destination of choice.

Carrying on the tradition of innovation and cities friendly to business, Palmdale continues to work on the approval application to build a 570-megawatt hybrid power plant; and, Lancaster continues to work with DayStar Farms on the world's first mater planned Solar Park.

www.windsolarcalifornia.com

www.aveconomy.org

MOTION PICTURE AND TELEVISION PRODUCTION

A total of 234 projects were filmed or photographed in the Antelope Valley generating an estimated economic impact of \$6 million.

Accounting for 11% of the revenues were feature films such as "Star Trek," "The Transformers: Revenge of the Fallen," "Race to Witch Mountain," "The Hangover" and "All About Steve."

Television shows accounted equally with the help of such series as "Terminator: The Sarah Connor Chronicles," "Knight Rider," "The Mentalist," "Monk," "Bones," "America's Most Wanted" and "Kitchen Nightmares."

Despite the auto industry crisis, many car commercials returned for the long stretches of beautiful weather. One such project brought worldwide attention to the City of Lancaster—Honda Civic—"The Musical Road." Others included Subaru, Kia and Volkswagen.

Additional commercials featured Blue Bunny Ice Cream, Levis and Buffalo Wild Wings. Musical artists Bob Dylan, the Pussycat Dolls, Ice Cube and Justin Timberlake found great backdrops on location. Still photography claimed a 50% increase over the same period last year. Projects include Ray Ban, Niemen Marcus, Glamour and Jessica Simpson.

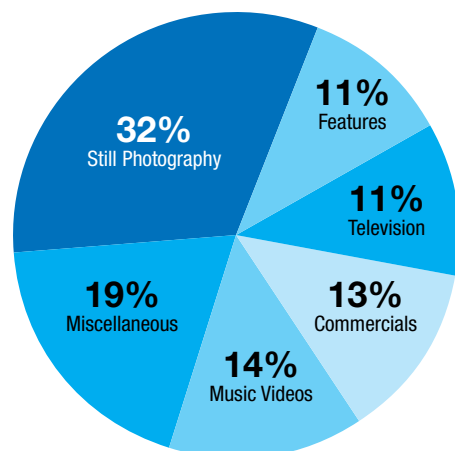
On-location filming contributes to the local economy generating substantial tax revenues for city and county governments, including sales tax, permit fees and transient occupancy taxes. The AVFO will continue to look at conventional and innovative ways to attract additional film and television production and the associated benefits in terms of jobs and economic growth.

The Antelope Valley Film Office supports a sophisticated website www.avfilm.com showcasing the Greater Antelope Valley filming locations. Users can be linked to a number of city pages, businesses, locations, and crew.

Services Provided:

- Scouting/permit coordination
- Specialized technical support
- On-location problems solved efficiently around the clock

Contact the Antelope Valley Film Office at 661/723-6090 or 661/510-4231



Source: Antelope Valley Film Office, LA Agricultural Report.

AGRICULTURE AND THE ANTELOPE VALLEY



- Antelope Valley farmland is estimated at almost 21,000 acres. Eastern Kern County was not estimated due to insufficient data.
- Vegetables and Field crop revenues dropped by 3.85% while income from Fruit and Nut crops decreased by 4.71%. However, Cherry revenues were down by 456% and Apple revenues were down by 82%.
- Antelope Valley growers produce 100% of many agricultural crops in Los Angeles County. The chart below indicates crop percentage of that crop produced for Los Angeles County in the Antelope Valley, the acreage for that crop, and the revenue generated.

Fruit & Nut Crops

Cherries	100%	150 acres	\$784,000
Apples	100%	131 acres	\$509,000
Orchard Fruit*	90%	1,075 acres	\$14,233,600

*Includes nectarines, pistachios, peaches, plums, pears, oranges, apricots, lemons, & grapefruit

2008 Total Value	\$15,526,000
2007 Total Value	\$17,172,000
2006 Total Value	\$20,182,000
2005 Total Value	\$18,808,000

Vegetable & Field Crops

Root*	90%	6,872 acres	\$41,221,000
Alfalfa Hay	100%	5,698 acres	\$10,359,000
Grain Hay	100%	3,500 acres	\$2,322,000

*Includes carrots, potatoes, radishes, onions, & other root vegetables

2008 Total Value	\$53,902,000
2007 Total Value	\$38,761,000
2006 Total Value	\$39,366,000
2005 Total Value	\$51,980,000



SpaceShipTwo

Scaled Composites

Scaled Composites, LLC, is an aerospace and specialty composites development company located in Mojave, California. Founded in 1982 by Burt Rutan, Scaled has broad experience in air vehicle design, tooling, manufacturing, specialty composite structure design, analysis and fabrication, and developmental flight test. On October 4, 2004, SpaceShipOne rocketed into history, becoming the first private manned spacecraft to exceed an altitude of 328,000 feet twice within the span of a 14-day period, thus claiming the \$10 million dollar Ansari X-Prize.

NASA

NASA Dryden Flight Research Center signed a 20-year lease for 16 acres of land owned by Los Angeles World Airports as a base for its five environmental and space science aircraft. This is an economic boast to the region as aerospace industry tends to be higher paying, white collar positions. One job at an aerospace company can create two-and-a-half to four jobs elsewhere in the community. About 150 civilian and contract employees have been transferred to Palmdale. Add in visiting scientists whose experiments are aboard the planes and the number can grow to up to 200 at any given time when fully operational.

Boeing

Boeing is the world's leading aerospace company and the largest manufacturer of commercial jetliners and military aircraft. The Boeing team at Palmdale-Edwards Air Force Base has about 850 employees and provides products and services for NASA and the Department of Defense with an average pay of around \$56,115 for plant workers.

Lockheed Martin

Lockheed Martin Corporation, an advanced technology company, was formed in March 1995 with the merger of two of the world's premier technology companies, Lockheed Corporation and Martin Marietta Corporation. Lockheed Martin is the largest defense contractor in the Antelope Valley with more than 3,700 employees. It is estimated that for every job at Lockheed, it creates an additional three to four indirect and induced jobs for the local economy.

Northrop Grumman

Northrop Grumman Corporation, as California's largest employer, has a local workforce of 2,100 employees and is a \$31.5 billion global defense and technology company whose 120,000 employees provide innovative systems, products, and solutions in information and services, electronics, aerospace and shipbuilding to government and commercial customers worldwide.

***Mojave Air and Space Port**

Mojave Air and Space Port is home to 47 companies performing various transportation related development, maintenance or research projects from Rail, Air & Space to soft tire. We have 14 space related firms, two of which have won XPrize events over the past five years. One for development of a Lunar Lander and the other for development of SpaceShipOne and now SpaceShipTwo. We have a company which has tested more rocket motors this century than any other firm on earth and has flown more man rated rocket powered craft than the rest of the world.

HOTEL/INDUSTRIAL

Lancaster

Lancaster welcomed the grand opening of two new Hilton brand hotels, a 92-room Homewood Suites and 85-room Hampton Inn at Front Row Center.

Also welcomed, was the grand opening of 94-room Springhill Suites Marriott brand hotel along the 14 Freeway and West Avenue J-12.

A 48,000 square-foot medical office building is nearing completion at Avenue J-8 and 25th Street West.

Palmdale

Palmdale will welcome a new 136,522 square-foot Embassy Suites hotel that will offer 150 suites.

Adjacent to the Embassy Suites, the city is continuing development of the 7-acre conference center site.



Lancaster-Hilton Garden Inn



Palmdale-Embassy Suites

In 2009, GAVEA completed an update of the Industrial Base and Vacancy Report that was released to the public in November, 2009. The report may be reviewed on the GAVEA website at www.aveconomy.org.

The purpose of the report was to identify available industrial land and buildings in Palmdale and Lancaster; and, to assist GAVEA in its Marketing Outreach of attracting wealth-creating businesses to the region. This effort continues to be a major focus of GAVEA and its community partners reaching over 12,500 businesses over the last two and one-half years. It also included 4 wins equaling an estimated total investment of \$5.5 Billion with 900 construction and 110 permanent jobs.

Lancaster	Total Space	Space Available
Single Tenant Space	4,610,316	122,543
Multi Tenant Space	2,558,936	421,839
Total Space	7,169,252	544,382
Palmdale	Total Space	Space Available
Single Tenant Space	893,758	148,015
Multi Tenant Space	1,698,899	571,894
Sub Total Space	2,592,657	719,909
Special Use*	7,107,538	675,640
Total Space	9,700,195	1,395,549

*Special use buildings are generally not dividable and deemed suited for special purpose

Lancaster

Despite the national recession of the past year, Lancaster's industrial real estate market has continued to grow with several new developments throughout the City. As featured on National Geographic's World's Toughest Fixes, eSolar completed its 5MW solar demonstration facility which is situated in the North Valley Industrial Corridor. In the Fox Field Industrial Corridor, Lancaster welcomed the opening of a new 40,000 square-foot National Guard Armory that will serve not only as offices, but as a regional training facility. Another new industrial development completed in 2009 is Toneman Concrete Corporation's 55,000 square-foot multi-tenant industrial complex near Avenue L and 10th Street West which also serves as the company's new corporate headquarters.

Not surprisingly there has been an influx of medical/professional spec building in response to the growing need for medical services in the Antelope Valley. Sycamore Square is a single story garden style professional complex recently completed on 16th Street West, just north of Avenue J. In addition, a 13,000 square-foot medical office building has also been constructed near Antelope Valley Hospital.

Palmdale

Palmdale experienced continued growth in 2009 with many new developments coming to the city despite the slow economy. Embassy Suites, Ashley Furniture Homestore, Forever 21, Round Table Pizza, Palmdale Regional Medical Center, Patton Sales Corporation, DeVry University and many others now call Palmdale home.

In the Palmdale Trade and Commerce Center the 37-acre Palmdale Regional Medical Center, featuring a new 250,000 square-foot Universal Health Services hospital, continues construction with a projected opening date in the Spring of 2010. At the same time the first of two 62,000 square-foot medical offices will open. Adjacent to the hospital is the recently completed new 80-unit Summer Terrace affordable senior housing, which expects 100% occupancy by early 2010. Additionally, the Palmdale Trade and Commerce Center welcomed DeVry University's new 9,500 square-foot educational facility, offering college degree programs.

Development continued in 2009 in the Fairway Business Park with Patton Sales Corporation, opening a new 20,000 square-foot facility. Patton Sales Corporation is a family owned and operated business founded in 1959 in Ontario, California. "We are a steel service center and provide steel products and services to manufacturing, steel fabricators and welders, as well as general industrial customers. We have a broad line of metals, industrial hardware and ornamental steel supplies in each of our seven Southern California locations".—Jon Novack, President

With easy freeway access, Fairway Business Park is considered to be the premiere business park in the Antelope Valley.

BUSINESS/INDUSTRIAL PARKS

Lancaster

Fox Field Industrial Corridor

Location: Avenue H west of State Highway 14
Total Acreage: 5,000
Zoning: Medium/Light Industrial

North Lancaster Industrial Center

Location: Avenue H and Division St.
Total Acreage: 240
Zoning: Heavy Industrial

Lancaster Business Park

Location: Business Park and K-8
Total Acreage: 240
Zoning: Specific Plan

Enterprise Business Park

Location: Sierra Hwy and Avenue K-8
Total Acreage: 74.02
Zoning: Office/Light Industrial/Retail

North Valley Industrial Center

Location: Avenue H-8 and Ave I
Total Acreage: 84.72
Zoning: Heavy Industrial

Palmdale

Challenger Business Park

Location: Palmdale Blvd. and 5th St. W.
Total Acreage: 10
Zoning: Commercial

Fairway Business Park

Location: Avenue O and Division St.
Total Acreage: 115
Zoning: Business Park/Mixed

Freeway Business Center

Location: State Highway 14 and Avenue N
Total Acreage: 30
Zoning: Commercial

Palmdale Trade & Commerce Center

Location: 10th West and Rancho Vista Blvd.
Total Acreage: 746
Zoning: Industrial and Commercial

Park One Industrial Park

Location: Rancho Vista Blvd. and 10th St. E.
Total Acreage: 10
Zoning: Industrial and Commercial

Sierra Business Park

Location: 10th West and Avenue M-4
Total Acreage: 30
Zoning: Commercial

Sierra Gateway Park

Location: Ave 0-8 and Sierra Hwy
Total Acreage: 133
Zoning: Commercial

California City

Airport Business Park

Location: California City Municipal Airport
Total Acreage: 40
Zoning: Industrial and M1

Mojave

Mojave Airport

Location: SR 58 and Flight Line
Total Acreage: 3,300
Zoning: Industrial and Airport Uses

Ridgecrest

Ridgecrest Business Park

Location: China Lake Blvd. & Ward Avenue
Total Acreage: 63
Zoning: Professional/Light Industrial

Ridgecrest Industrial Park

Location: West Ridgecrest
Total Acreage: 81
Zoning: Light Industrial/Mixed

Inyokern

Inyokern Airport Industrial Dist.

Location: Inyokern Blvd.
Total Acreage: 40
Zoning: Light Industrial/Mixed

Tehachapi

Goodrick Business Park

Location: Dennison Rd Parkway/Goodrick Rd.
Total Acreage: approx. 110
Zoning: M-2

Capital Hills Business Park

Location: Capital Hills Pkwy/Mills Road
Total Acreage: approx. 122
Zoning: C-3

RECENT INDUSTRIAL PROJECTS

Lancaster

Lancaster Business Park

- Construction completed on a 23,290 sq. ft. industrial building.
- Gingham Avenue: 23,850 sq. ft. industrial building completed

Fox Field Corridor

- Opening of new 40,000 sq. ft National Guard Armory

North Valley Industrial Center

- Grand Opening of eSolar's Sierra SunTower – A 5MW solar thermal demonstration facility

South Amaragosa Industrial Area

- Toneman Development Corp: completed 3 industrial warehouse buildings totaling 55,353 sq. ft.
- 17,820 sq. ft. multi-tenant building completed

Medical/Professional Offices

- 13,932 sq. ft. completed at 15th West & Ave J-8
- Sycamore Square, 8 buildings totaling 42,960 sq. ft. completed

Palmdale

Palmdale Trade & Commerce Center

- New 136,522 sq. ft. 150 room Embassy Suites Hotel opens
- City continues development of conference center adjacent to Embassy Suites Hotel
- DeVry University, offering college degree programs, opens an 9,500 sq. ft. educational facility
- Over 130,000 sq. ft. of professional office space available

Fairway Business Park

- Patton Sales Corporation opens new 20,000 sq. ft. facility
- Home to these successful companies and many more: Delta Scientific Corporation, U.S. Pole, FedEx, eSolar
- Over 69,000 sq. ft. of available industrial space



Fairway Business Park



National Grand Armory training center

PUBLIC TRANSPORTATION

Antelope Valley Transit Authority

JULY-JUNE	Commuter Ridership						Local Ridership					
	2004	2005	2006	2007	2008	2009	2004	2005	2006	2007	2008	2009
July	22,281	22,438	22,657	23,883	24,185	30,540	190,977	186,704	156,849	227,063	194,210	199,654
August	22,235	23,821	27,454	28,284	27,547	28,571	202,460	187,535	212,824	251,021	239,048	210,389
September	24,402	23,367	26,929	25,859	24,031	30,587	204,227	223,274	262,790	225,756	216,946	231,272
October	25,672	23,282	32,078	28,670	29,173	33,141	223,222	240,398	250,944	252,105	249,996	161,185
November	19,237	22,341	26,128	24,157	23,978	24,418	178,542	212,334	227,467	220,774	218,488	187,021
December	20,562	21,088	22,662	19,578	21,386	21,043	180,225	193,294	223,504	191,970	193,010	174,241
January	22,050	23,182	22,557	25,447	26,974	23,113	194,337	191,963	226,858	210,157	210,775	189,649
February	22,687	23,642	24,348	23,732	26,080	21,036	189,583	196,830	223,486	207,941	221,707	186,370
March	27,184	27,827	27,416	25,590	27,326	22,470	232,840	236,817	242,234	260,579	233,900	214,274
April	24,425	25,792	24,873	25,385	29,890	19,303	186,559	172,076	147,734	231,173	246,559	217,737
May	22,776	25,395	28,299	25,963	27,956	16,153	216,036	169,928	247,080	230,958	244,144	203,774
June	23,940	26,301	27,339	24,149	29,038	17,820	205,445	169,181	259,276	197,855	236,012	198,414
Total	277,451	289,022	312,740	300,697	317,564	288,195	2,404,453	2,380,334	2,681,046	2,707,319	2,704,795	2,373,980
Combined total ridership for 2009	2,662,175											
Combined total ridership for 2008	3,022,359											

AVTA business office hours are Monday through Friday from 8:00 am to 5:00 pm.
 Located at 42210 6th Street West • Lancaster, CA 93534 • 661/945-9445 • Fax 661/729-2615

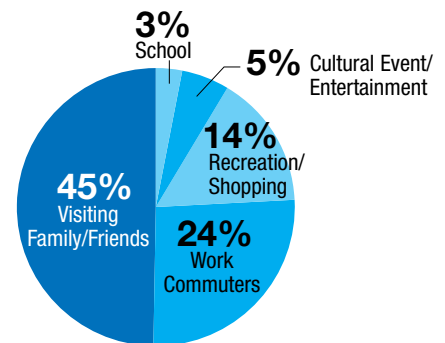


Metrolink

Most Popular Stations 2008/2009

Lancaster	16.6%
Palmdale	15.7%
Union Station	13.2%
Santa Clarita	12.7%
Sylmar/San Fernando	12.2%
Newhall	11.6%
Vincent Grade/Acton	7.4%
Via Princessa	5.8%
Simi Valley	3.6%
Downtown Burbank	1.2%

Commuters By Type



Generational Segment

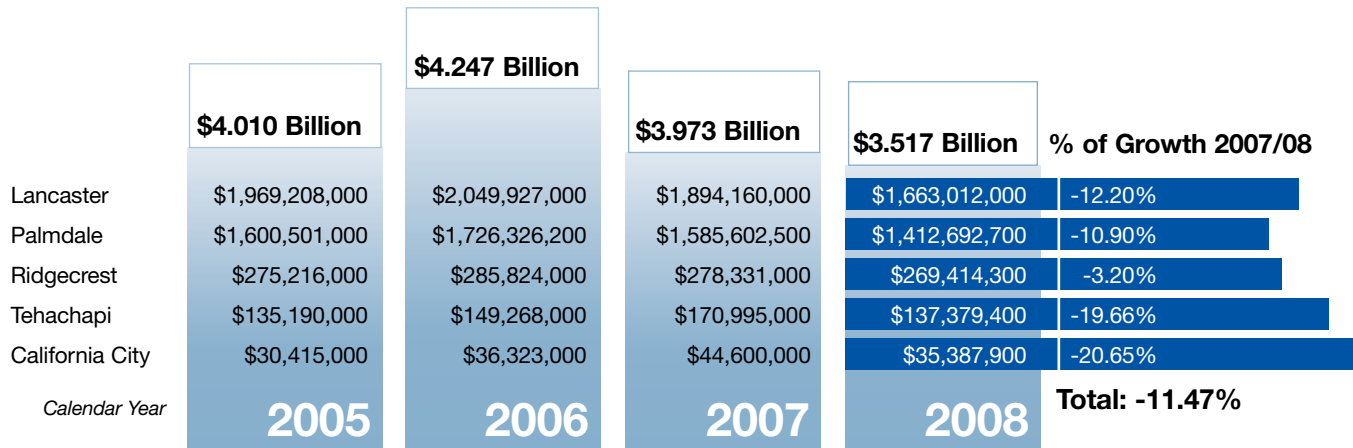
Millennial Generation (1986-98)	32%
Generation X (1965-85)	31%
Baby Boomers (1946-64)	29%
Swing Generation (1934-45)	7%
GI Generation (pre 1933)	1%

Source: AVTA, Metrolink.

A.V. Line	Number of Trains		Average Daily Ridership		Average Speed
	Weekday	Weekend	Weekday	Weekend	
2008-2009	24	12 (Sat) 6 (Sun)	6,628	2,826 (Sat) 1,369 (Sun)	40 mph
2007-2008	24	12 (Sat) 6 (Sun)	6,734	2,160	40 mph
2006-2007	24	8	7,055	1,824	40 mph
2005-2006	24	8	6,804	2,197	40 mph
2004-2005	24	8	6,357	1,744	41 mph
2003-2004	24	8	5,688	1,631	41 mph

For personalized commute planning and Metrolink information, call the Customer Service Center at 800/371-LINK(5465). Recorded Metrolink schedules are available 24 hours a day and operators are available Monday through Friday from 6:00 am to 8:00 pm and Saturday 8:00 am to 5:00 pm.

RETAIL SALES GROWTH



LANCASTER RETAIL SALES	2005	2006	2007	2008	% of Growth 2007/08
Apparel	\$32,448,000	\$35,280,000	\$34,491,000	\$31,535,000	-8.57%
General Merchandise	\$261,209,000	\$267,989,000	\$269,031,000	\$273,169,000	1.54%
Food Stores	\$67,625,000	\$74,052,000	\$72,302,000	\$68,746,000	-4.92%
Eating & Drinking	\$143,601,000	\$148,391,000	\$152,959,000	\$146,042,000	-4.52%
Furniture/Appliances					
Building Materials	\$177,473,000	\$197,160,000	\$160,832,000	\$118,853,000	-26.10%
Auto Dealers	\$382,772,000	\$377,341,000	\$309,929,000	\$207,247,000	-33.13%
Service Stations	\$119,003,000	\$140,144,000	\$140,567,000	\$149,101,000	6.07%
Other Retail	\$186,680,000	\$193,053,000	\$171,463,000	\$148,320,000	-13.50%
Other Outlets	\$598,397,000	\$616,517,000	\$582,586,000	\$519,999,000	-10.74%
Totals	\$1,969,208,000	\$2,049,927,000	\$1,894,160,000	\$1,663,012,000	-12.20%

PALMDALE RETAIL SALES	2005	2006	2007	2008	% of Growth 2007/08
Apparel	\$90,921,300	\$97,238,100	\$102,168,700	\$97,030,800	-5.03%
General Merchandise	\$317,080,800	\$334,336,100	\$312,719,100	\$291,781,800	-6.70%
Food Stores	\$83,374,700	\$92,202,000	\$88,986,700	\$68,330,700	-23.21%
Eating & Drinking	\$148,401,900	\$155,523,400	\$167,443,500	\$161,583,800	-3.50%
Furniture/Appliances	\$130,524,800	\$141,156,900	\$121,078,800	\$103,518,800	-14.50%
Building Materials	\$141,977,300	\$121,772,900	\$95,109,700	\$90,331,100	-5.02%
Auto Dealers	\$289,834,800	\$285,722,000	\$252,149,200	\$179,858,900	-28.67%
Service Stations	\$122,942,800	\$141,466,600	\$137,362,900	\$171,069,800	24.54%
Other Retail	\$125,984,100	\$133,992,000	\$142,415,200	\$114,742,900	-19.43%
Other Outlets	\$163,991,400	\$222,916,200	\$166,168,700	\$134,444,100	-19.09%
Totals	\$1,615,033,900	\$1,726,326,200	\$1,585,602,500	\$1,412,692,700	-10.90%

Source: Cities of Lancaster, Palmdale, California City, Ridgecrest, Tehachapi and the California Board of Equalization.

DARE TO COMPARE



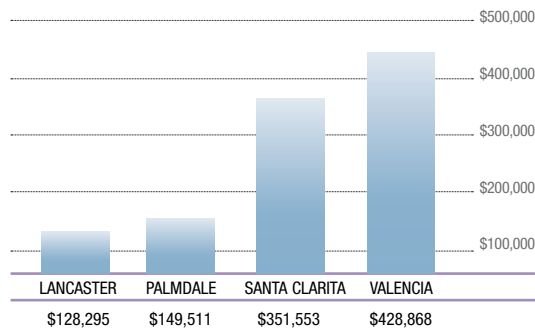
- This 982 square-foot 3 bedroom 2 bath home built in 1962 located in Santa Clarita sold in October for \$255,000.



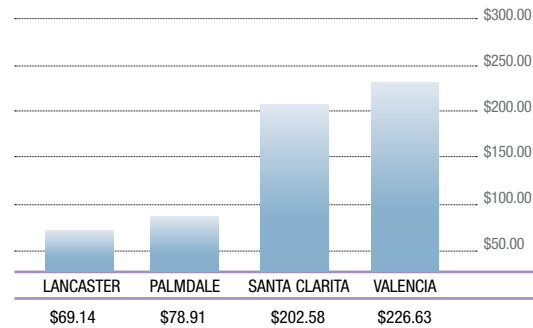
- This 3,560 square-foot 4 bedroom, 3 bath home built in 2003 located in Quartz Hill sold in October for \$258,000.

When compared to nearby Valencia, an Antelope Valley home buyer's dollar is worth about 300% more than a Valencia home buyer's dollar! The average sales price for homes in Valencia is almost 3 1/2 times the average price in Lancaster and almost 3 times the average price in Palmdale. Lancaster and Palmdale both offer an affordable alternative to Santa Clarita homes as well!

Average Sales Price-2009



Average Price Per Square Foot-2009



- Far from the typical perception of affordable housing, the Antelope Valley offers a large assortment of spacious homes in a variety of settings including gated and golf course communities, equestrian estates as well as various low density custom home developments.

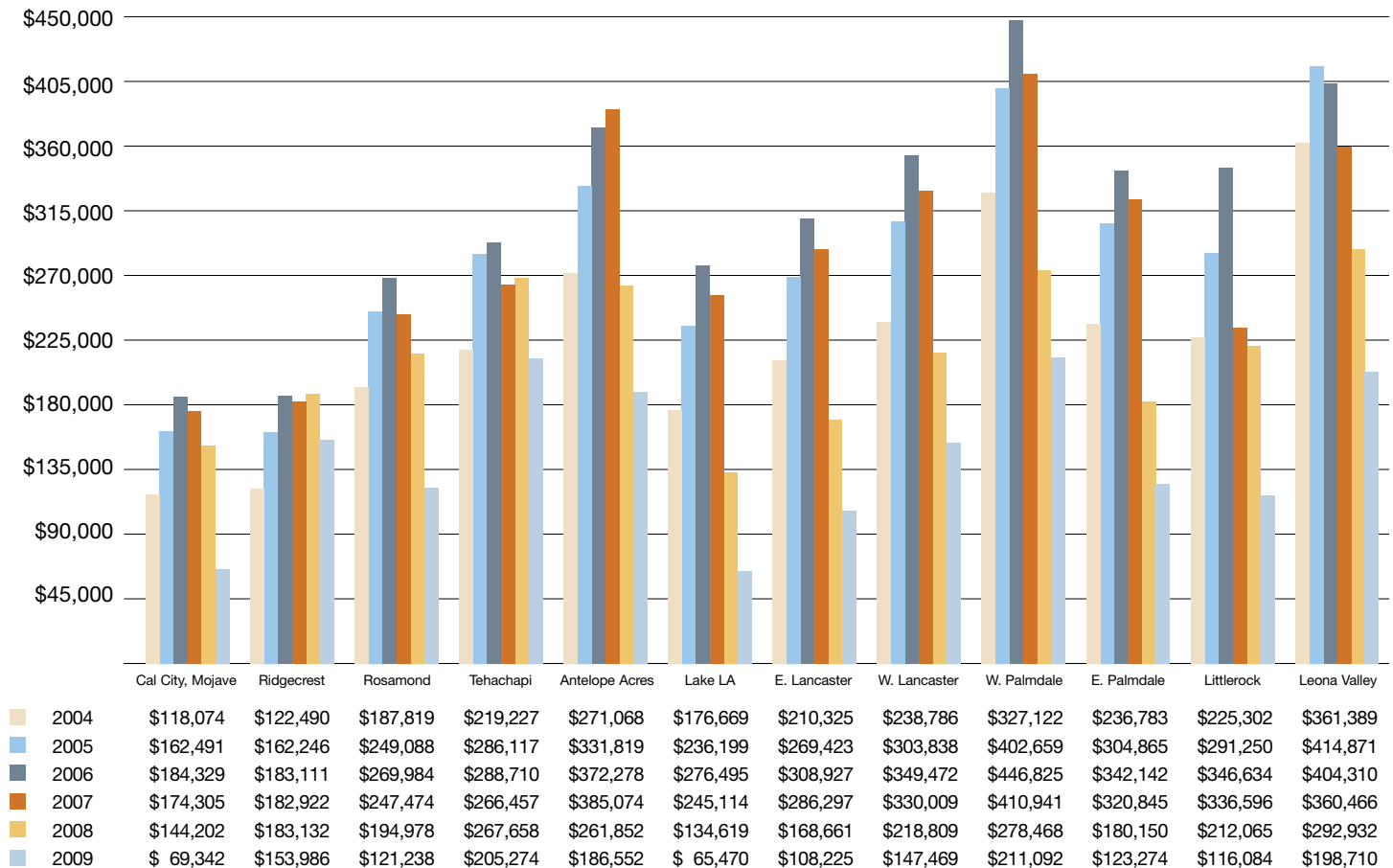


ANTELOPE VALLEY HOME SALES 2009 vs 2008

AREA	NUMBER OF UNITS SOLD			AVERAGE PRICE PER SQ FT			AVERAGE SALE PRICE		
	2008	2009	% CHANGE	2008	2009	% CHANGE	2008	2009	% CHANGE
Cal City, Mojave	294	574	95.24%	\$89	\$43	-52.08%	\$144,202	\$69,342	-51.91%
Ridgecrest	442	511	15.61%	\$117	\$98	-16.07%	\$183,132	\$153,986	-15.92%
Rosamond Area	264	345	30.68%	\$111	\$74	-33.71%	\$194,978	\$121,238	-37.82%
Tehachapi Area	401	481	19.95%	\$146	\$113	-22.64%	\$267,658	\$205,274	-23.31%
Antelope Acres	27	70	159.26%	\$145	\$90	-37.95%	\$261,852	\$186,552	-28.76%
Lake Los Angeles	121	419	246.28%	\$101	\$47	-53.38%	\$134,619	\$65,470	-51.37%
East Lancaster	808	1,672	106.93%	\$100	\$62	-37.79%	\$168,661	\$108,225	-35.83%
West Lancaster	1,237	1,755	41.88%	\$112	\$76	-32.36%	\$218,809	\$147,469	-32.60%
West Palmdale	874	1,143	30.78%	\$123	\$93	-24.52%	\$278,468	\$211,092	-24.20%
East Palmdale	1,336	2,671	99.93%	\$107	\$73	-31.79%	\$180,150	\$123,274	-31.57%
Littlerock	130	302	132.31%	\$131	\$77	-41.50%	\$212,065	\$116,084	-45.26%
Leona Valley	37	50	35.14%	\$175	\$126	-27.83%	\$292,932	\$198,710	-32.17%
ALL AREAS	5,971	9,993	67.36%	\$121	\$81	-33.35%	\$211,461	\$142,226	-32.74%

Sales activity shot up over 67% last year coming close to 2005's 10 year high of 10,679 units. Although the average sales price dropped over 32% last year, with a continuation of this kind of sales activity, we are likely to see a slowing or bottoming out in these price declines in the near future.

AVERAGE SALES PRICE 2004 - 2009



Source: First American Real Estate Solutions.

NEW HOME SALES/BUILDING PERMITS

ANTELOPE VALLEY NEW HOME SALES

AREA	UNITS SOLD			AVERAGE SALES PRICE		
	2008	2009	% CHANGE	2008	2009	% CHANGE
East Lancaster	177	150	-15%	\$248,261	\$178,670	-28%
West Lancaster	122	83	-32%	\$323,328	\$328,659	2%
West Palmdale	207	131	-37%	\$326,684	\$268,802	-18%
East Palmdale	287	140	-51%	\$275,068	\$219,446	-20%
Total	793	504	-36%	\$293,335	\$248,894	-15%

New home sales activity in the Lancaster and Palmdale markets continue to slow ending the year with just 504 units closed. The average price of a new home fell in each submarket with the exception of West Lancaster where the price was up slightly, 2%.

	RESIDENTIAL								NON-RESIDENTIAL						
	NEW HOUSING UNITS				DOLLAR VOLUME IN \$1,000s				BUILDING IN \$1,000s						
<i>Palmdale</i>	Year	Single Family	Multi-Family	Total Units	New Single-Family	New Multi-Family	Res. Alter. & Additions	Total Residential	Year	New Comm'l	New Indust'l	New Other	Alter. & Additions	Total Nonresid.	Total All Building
	1999	495	344	839	\$49,931	\$13,919	\$1,270	\$85,119	1999	\$29,100	\$400	\$5,429	\$10,659	\$45,588	\$130,707
	2000	608	0	608	\$97,637	-	\$1,812	\$99,449	2000	\$16,520	-	\$5,729	\$8,402	\$30,651	\$130,100
	2001	812	0	812	\$141,155	-	\$2,024	\$143,178	2001	\$14,298	\$6,438	\$5,405	\$14,689	\$40,829	\$184,008
	2002	978	0	978	\$176,679	-	\$3,034	\$179,713	2002	\$9,403	\$116	\$7,331	\$7,764	\$246,124	\$204,326
	2003	946	0	946	\$179,263	-	\$3,472	\$182,735	2003	\$32,371	\$6,155	\$12,611	\$12,345	\$63,483	\$246,218
	2004	1,371	0	1,371	\$297,665	-	\$3,906	\$301,571	2004	\$12,976	\$4,617	\$18,938	\$14,531	\$51,061	\$352,632
	2005	1,579	0	1,579	\$367,806	-	\$3,961	\$371,767	2005	\$18,875	\$13,944	\$19,628	\$9,719	\$62,167	\$433,934
	2006	1,213	91	1,304	\$281,265	\$4,096	\$4,146	\$289,509	2006	\$25,870	\$1,833	\$10,158	\$13,274	\$51,137	\$340,646
	2007	839	236	1,075	\$186,302	\$15,783	\$3,135	\$205,241	2007	\$55,684	\$1,513	\$12,278	\$9,979	\$79,454	\$284,694
	2008	379	158	537	\$83,025	\$11,851	\$1,362	\$96,240	2008	\$19,433	-	\$2,642	\$12,976	\$35,051	\$131,291
	2009	261	0	261	\$57,920	-	\$1,533	\$59,453	2009	-	-	\$1,990	\$10,544	\$12,535	\$71,989

	RESIDENTIAL								NON-RESIDENTIAL						
	NEW HOUSING UNITS				DOLLAR VOLUME IN \$1,000s				BUILDING IN \$1,000s						
<i>Lancaster</i>	Year	Single Family	Multi-Family	Total Units	New Single-Family	New Multi-Family	Res. Alter. & Additions	Total Residential	Year	New Comm'l	New Indust'l	New Other	Alter. & Additions	Total Nonresid.	Total All Building
	1999	341	157	498	\$47,195	\$8,247	\$2,837	\$58,279	1999	\$8,206	\$1,313	\$4,861	\$6,137	\$20,517	\$78,795
	2000	279	132	411	\$39,885	\$7,200	\$3,051	\$50,136	2000	\$12,766	\$3,124	\$5,882	\$5,530	\$27,302	\$77,439
	2001	577	194	771	\$81,628	\$3,355	\$3,291	\$88,274	2001	\$37,574	\$1,584	\$4,375	\$5,799	\$49,332	\$137,606
	2002	437	0	437	\$63,934	-	\$3,227	\$67,162	2002	\$10,791	\$1,997	\$4,117	\$8,002	\$24,906	\$92,068
	2003	972	2	974	\$152,481	\$189	\$4,200	\$156,870	2003	\$24,936	-	\$7,257	\$6,064	\$38,258	\$195,128
	2004	1,740	369	2,109	\$302,462	\$19,841	\$4,879	\$327,183	2004	\$29,329	\$272	\$9,546	\$4,550	\$43,697	\$370,880
	2005	2,799	78	2,877	\$504,987	\$5,091	\$6,973	\$517,051	2005	\$17,023	\$2,667	\$6,810	\$7,082	\$33,582	\$550,633
	2006	1,663	106	1,769	\$298,260	\$6,988	\$6,136	\$311,385	2006	\$41,522	\$950	\$11,166	\$6,348	\$59,988	\$371,374
	2007	806	2	808	\$134,551	\$310	\$4,216	\$139,075	2007	\$24,844	\$857	\$4,501	\$4,541	\$34,744	\$173,819
	2008	253	144	397	\$42,822	\$8,788	\$4,652	\$56,263	2008	\$26,888	\$2,479	\$1,895	\$9,561	\$40,825	\$97,089
	2009	187	80	267	\$36,510	\$10,440	\$2,889	\$49,840	2009	\$5,181	-	\$1,514	\$5,731	\$12,427	\$62,268

2,095 detached single-family building permits were issued in Los Angeles County in 2009, 21.3% of these were issued in the Antelope Valley.

HEALTH CARE



Health care services in the Antelope Valley are provided by a network of hospitals, major physicians groups, freestanding surgical facilities, long-term care hospitals, home care, public health agencies, public and private paramedic services and local ambulance services.

The major hospital institutions are as follows:

Antelope Valley Hospital (AVH) is a full-service hospital with 420 licensed beds and is owned and operated by the Antelope Valley Health Care District; a public, non-profit agency.

Services: Critical Care, Neonatal Intensive Care, Definitive Observation, Emergency Department, Medical Surgical, Obstetrics, Pediatrics, Surgery including Open Heart, Cardiac Catheterization Laboratory, Home Health, Physical Therapy, Occupational Therapy, Laboratory, Radiology, CT Scan and MRI, Nuclear Medicine, Outpatient Clinics. Call 661/949-5000 for information or visit www.avhospital.org.

Lancaster Community Hospital (LCH) is a 117-bed community hospital and is owned and operated by a subsidiary of Universal Health Services, Inc. (UHS), a King of Prussia, PA-based company, that is one of the largest healthcare management companies in the nation.

Services: Critical Care, Telemetry, Emergency Department, Medical Surgical, Surgery including: Weight-loss surgery, Open Heart, Cardiac Catheterization Laboratory, Physical Therapy, Occupational Therapy, Pediatric Speech Therapy, Acute Rehabilitation Center Laboratory, Radiology, CT Scan, MRI, Nuclear Medicine, Free Senior Advantage Membership, and Free Physician Referral and Health and Information Line — 800/851-9780. For more information visit www.lancastercommunityhospital.net.

Universal Health Services is constructing a 239-bed full-service hospital in Palmdale on the corner of 10th Street West and Palmdale Boulevard. The new Palmdale Regional Medical Center (PRMC), is owned and operated by a subsidiary of Universal Health Services, Inc. (UHS), a King of Prussia, PA-based company, that is one of the largest healthcare management companies in the nation; PRMC is expected to open with 127-licensed beds in 2009 with a total of 239 private rooms in the future, and will open with the largest emergency room in the Antelope Valley with 35 beds. There will also be two 60,000 square-foot professional medical office buildings on the site, one of which is ready for occupancy. For more information on Palmdale Regional Medical Center, access the website at www.palmdaleregionalmedicalcenter.com.

The major medical groups are:

High Desert Medical Group, Heritage Health Care and California Desert Medical Group

Since 1983 High Desert Medical Group, Heritage Health Care and California Desert Medical Group have been committed to providing the highest quality healthcare in the Antelope Valley. With facilities in Lancaster, Palmdale, Boron, Victorville and coming soon in Acton, we continue to grow to meet the medical needs of our community.

High Desert Medical Group is located in Lancaster at 43839 N. 15th Street West, near Avenue K and the 14 Freeway. High Desert Medical Group offers a wide range of general and specialized medical services. Our services include Family Practice, Internal Medicine, a 24 Hour Urgent Care Center and an on-site CVS Pharmacy. Our Lancaster facility also houses Primary Care Providers and specialty clinics, including Radiology, a Lab, and a full service Occupational Medicine Center.

Our Occupational Medicine Center is staffed with a Board-Certified Occupational Medicine physician and highly trained staff to help accommodate the employers of the Antelope Valley and surrounding areas. The goal of our Occupational Medicine Center is to provide comprehensive and proactive medical services to injured employees. Dr. Nathaniel Bautista, the Medical Director, is committed to returning injured employees to their job in the safest, most cost-effective means possible through light-duty work assignments and aggressive back to work programs.

Heritage Health Care is located in Palmdale, at 2260 Palmdale Boulevard. Heritage Health Care offers services focusing on Internal Medicine and Family Practice. Patients of Heritage Health Care may access the full range of services, programs, specialist and 24 Hour Urgent Care offered by High Desert Medical Group.

California Desert Medical Group is a group of physicians located throughout the Antelope Valley, including California City, Tehachapi and Rosamond who have joined together to form an Independent Physician Association (IPA). The IPA physicians remain affiliated with HDMG while practicing in their own private offices. Patients of California Desert Medical Group may also utilize the full range of services offered by High Desert Medical Group, including the 24 Hour Urgent Care Center.

In addition, we are affiliated with each of Antelope Valley's local hospitals. Should a patient require medical treatment not readily available locally, a physician might refer the patient to a recognized out-of-the-area medical facility in Los Angeles or neighboring cities.

High Desert Medical Group and Heritage Health Care proudly accept: PPO, POS, EPO, Medicare, private insurance and Employer/ State Sponsored Health Plans. If you have questions regarding our physicians or services, our Patient Services department is available 24 hours a day, seven days a week. To learn more about High Desert Medical Group, Heritage Health Care and California Desert Medical Group, please call 1-(800) 266-HDMG, or visit our website at www.hdmg.net. For more information regarding High Desert Medical Group's Occupational Medicine Center and its services, please call (661) 951-3320.

Kaiser Permanente

- Medical Offices and 24 Hour Urgent Care Services
43112 N. 15th St. West, Lancaster
- Medical Offices (Behavioral Health and Nephrology)
44444 20th St. West, Lancaster
- Medical Offices:
4502 E. Avenue S, Palmdale

Kaiser Permanente—America's leading integrated health plan—has been helping people get and stay healthy in the Antelope Valley since 1968. There are three Kaiser Permanente locations in the area—two

in Lancaster and one in Palmdale—with more than 90 physicians and 500 employees providing high quality care.

Primary care services—obstetrics and gynecology, pediatrics, internal medicine, and family practice—are available in Lancaster and Palmdale. Each location houses its own diagnostic imaging, pharmacy, and laboratory with extended hours to accommodate patients' busy schedules.

In Lancaster, the following specialty care services are offered:

Audiology, Behavioral Health, Cardiology, Dermatology, Endocrinology, Gastroenterology, General Surgery, Head and Neck Surgery, Hematology/Oncology, Infectious Disease, Nephrology, Neurology, Occupational Medicine, Ophthalmology, Optometry, Orthopedics, Physical Medicine, Physical Therapy, Podiatry, Pulmonary, Respiratory Therapy, Rheumatology, and Urology.

The Palmdale medical offices offer preventive services to both Kaiser Permanente members and non-members through its health education center, which features classes such as weight management, prenatal care, and diabetes management; a literature and video room; a health store, three family education rooms; and four conference rooms.

Kaiser Permanente leads the industry with a fully-functional electronic medical record system. Patient records, including lab results, prescriptions, and digital imaging, are available at the caregiver's fingertips at all Kaiser Permanente facilities nationwide via KP HealthConnect. This system provides our physicians and health care team with instant access to patient records, which increases accurate patient diagnosis, patient safety, and convenience.

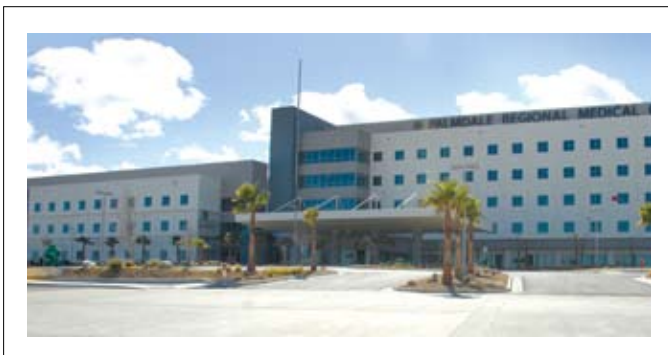
To help meet the needs of today's community, Kaiser Permanente's Web site, kaiserpermanente.org, allows patients to order pharmacy refills, view lab results, schedule appointments, read health assessments, download healthy recipes, e-mail doctors, and more.

In 2009, Kaiser Permanente received the Association of Medical Directors of Information Systems Award in recognition of the organization's excellence and outstanding achievement in applied medical informatics. The award is based on successful implementation of a technology system to improve patient care, support a more effective medical practice and to improve work flow and contain health costs.

More information is available at kaiserpermanente.org or 800/464-4000.

Sierra Medical Group (SMG) is a physician network with 15 primary care physicians in Lancaster and Palmdale. SMG contracts with community-based primary care and specialists to provide services to its patients.

Services: Primary care services for Family Practice, Internal Medicine and Pediatrics. Other services include Laboratory, Radiology, EKG, and Urgent Care. Specialty services are provided by contract community-based physicians. Call 661/945-9411 for more information or go to www.sierramedicalgroup.com



Palmdale Medical Center

Freestanding surgical centers

- Antelope Valley Surgery Center
- Regional Valley Surgery Center

Long Term care is provided by

- Antelope Valley Convalescent Hospital
- Antelope Valley Hospital
- Antelope Valley Nursing Care Center
- Lancaster Convalescent Hospital
- Mayflower Gardens Convalescent Hospital

Home Care and Hospice

- Antelope Valley Home Care
- AV Home Care with Services
- Accredited Home Care Services
- Advantage Home Care
- GT Home Health Care Services
- Hoffmann Hospice
- Kaiser Permanente Home & Hospice Care
- Masters Medical Home Care
- ProCare Hospice
- St. Jude Home Care
- Sun Alliance Hospice
- Sun Plus Home Care

Adult Day Health Care Centers

- AV Adult Day Health Care
- Chateau La Petite
- Lancaster Adult Day Health Care
- Ultra Care Adult Day Health Care

Dialysis Centers

- AV Dialysis Center on AVH campus
- East Palmdale Dialysis
- Fresenius Dialysis Center (Kaiser Permanente)
- High Desert Hemodialysis
- Palmdale Regional Dialysis

Chiropractic

There are approximately 92 Chiropractic Doctors in the Antelope Valley. Most are solo practitioners.

Dentists

There are approximately 210 Dentists in the Antelope Valley of which five are Oral & Maxillofacial surgeons and 13 are Orthodontists.

Ambulance

- American Medical Response Paramedic and BLS
- Antelope Ambulance BLS

Public Health

- Antelope Valley Health Center

Services: Family Medicine Primary Care, Family Planning Clinic, Immunizations, OB/Gynecology - Prenatal, Pregnancy Test, T.B./Chest Clinic, Walk-In Clinic.

- LA County High Desert Hospital Complex

Services: While the hospital is closed, the facility provides a full spectrum of outpatient services.

Childcare

There are 110 childcare facilities listed in the yellow pages for Lancaster/Palmdale only.

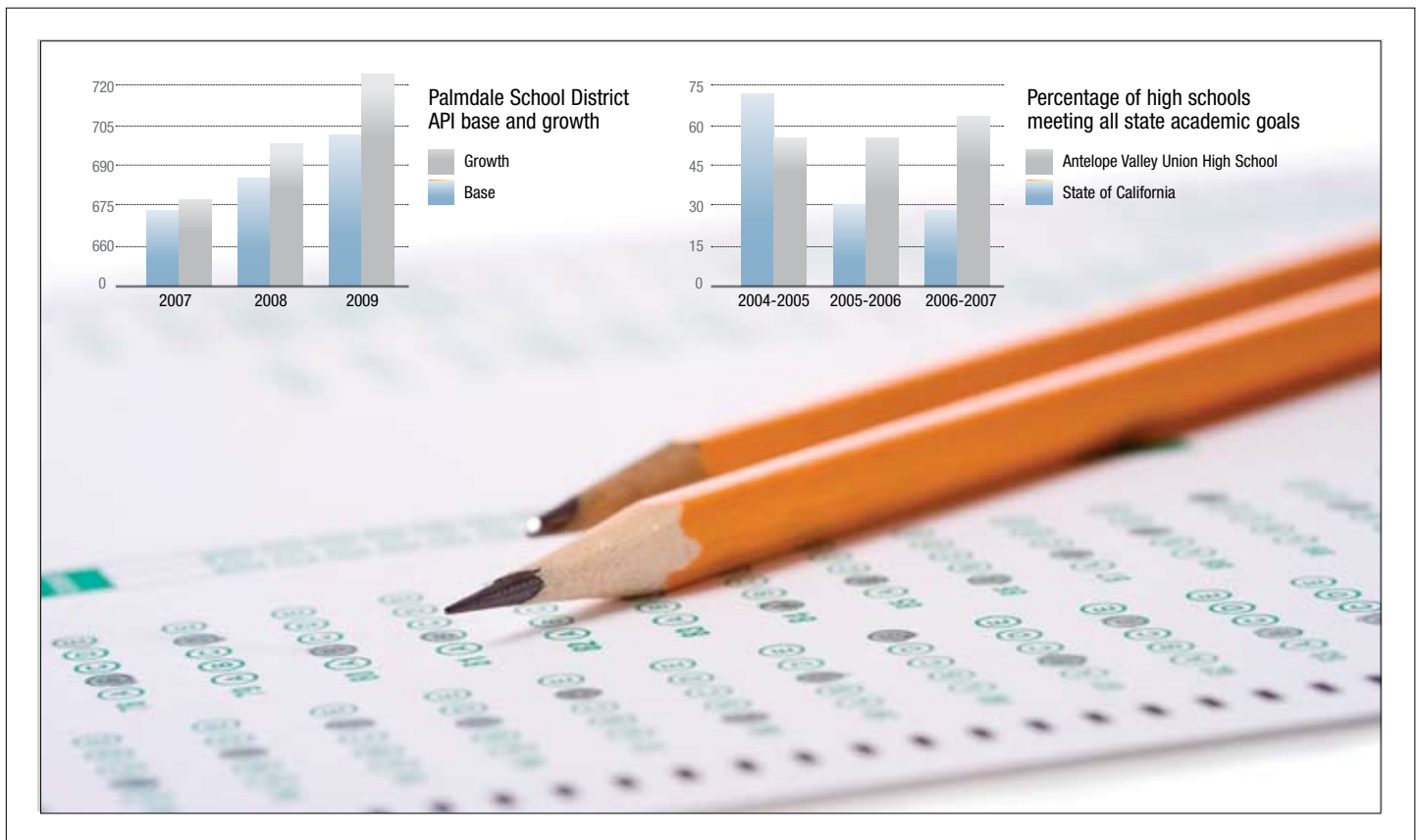
ANTELOPE VALLEY SCHOOLS

Soaring to New Heights

Over school years 2004 through 2007, AV's percentage of schools making the targets set by the state are: 57,57,63; while the state overall figures are 68,36,27

The Antelope Valley Superintendents' Council reports Valley schools continue to meet and exceed performance targets. "The Valley has a long history of district collaboration as Superintendents and Program Administrators meet together on a monthly basis to improve instruction valley wide," states Superintendent's Council President Regina Rossall. (Mrs. Rossall is Superintendent of the Westside Union School District). Articulation of efforts for program development and improvement in student achievement have a strong history in this Valley. Districts work together to make standards-based instruction consistent across the valley. Training

of staff is also a shared experience. Program Administrators from all districts meet on a monthly basis for Valley-wide improvement of instruction. The result is annual improvement in Academic Performance Index Scores (API), the state grading system for public schools. Every public school in the Antelope Valley has improved its state-wide ranking. Gains on the State API for schools Valley-wide is attributed to strong school site leadership teams (with parent participation), research-based instructional programs, tutoring, and intervention programs for students at risk of dropping out. The Superintendents' Council sets annual goals for program improvement. Most recently, the Valley school districts have set their sights on assuring that all eighth-grade students meet state standards in algebra.



Public Schools

Acton-Agua Dulce Unified District (K-12)
32248 Crown Valley Road
Acton, CA 93510
661/269-5999

Students: 1,807 Schools: 4

Antelope Valley Union High School District
44811 Sierra Highway
Lancaster, CA 93534
661/948-7655

Students: 24,021 Schools: 12

Eastside Union School District (K-8)
6742 East Avenue H
Lancaster, CA 93535
661/946-2813

Students: 3,330 Schools: 4

Gorman School District (K-8)
49847 Gorman School Road
Gorman, CA 93243
Mailing: P.O. Box 104
661/248-6441

Students: 62 Schools: 1

Hughes-Elizabeth Lake Union School District (K-8)
16633 Elizabeth Lake Road
Lakes Hughes, CA 93532
661/724-1231

Students: 325 Schools: 1

Keppel Union School District (K-8)
34004 128th Street East
Pearblossom, CA 93553
661/944-2155

Students: 2,834 Schools: 7

Public Schools continued

Lancaster Elementary School District (K-8)

44711 N. Cedar Avenue
Lancaster, CA 93534
661/948-4661

Students: 14,943 Schools: 20

Palmdale School District (K-8)

39149 10th Street East
Palmdale, CA 93550
661/947-7191

Students: 20,705 Schools: 26

Westside Union Elementary School District (K-8)

46809 70th Street West
Lancaster, CA 93536
661/948-2669

Students: 8,812 Schools: 11

Wilsona School District (K-8)

18050 East Avenue O
Palmdale, CA 93591
661/264-1111

Students: 1,750 Schools: 2

Kern County Districts Schools

Mojave Unified School District (K-12)

3500 Douglas Avenue
Mojave, CA 93501
661/824-4001

Students: 2,964 Schools: 7

Muroc Joint Unified School District (K-12)

17100 Foothill Avenue
North Edwards, CA 93523
661/258-4356

Students: 2,069 Schools: 5

Southern Kern Unified (K-Adult)

3082 Glendower Street
Rosamond, CA 93560
661/256-5000

Students: 3,300 Schools: 6

Sierra Sands Unified School District

113 W. Felspar Avenue
Ridgecrest, CA 93555
760/375-3363

Students: 5,400 Schools: 13

Tehachapi Unified School District

400 S. Snyder Avenue
Tehachapi, CA 93561

Students: 4,852 Schools: 6

Private Schools

Antelope Valley Adventist Academy

Lancaster 661/942-6552
2008 Enrollment: 90 Grade: K-8th
2009 Enrollment: 87

Antelope Valley Christian

Lancaster 661/943-0044
2008 Enrollment: 350 Grade: P-12th
2009 Enrollment: 330

Bethel Christian Academy

Lancaster 661/943-2224
2008 Enrollment: 432 Grade: P-12th
2009 Enrollment: 425

Carden School of Tehachapi

Tehachapi (661)822-9565
2009 Enrollment: 134 Grade: K-8th

Desert Christian School

Lancaster 661/948-5071
2008 Enrollment: 1,671 Grade: P-12th
2009 Enrollment: 1,367

Desert Vineyard Christian School

Lancaster 661/948-3766
2008 Enrollment: 100 Grade: P-6th
2009 Enrollment: 130

Grace Lutheran School

Lancaster 661/948-1018
2008 Enrollment: 150 Grade: P-8th
2009 Enrollment: 120

Heritage Oak School

Tehachapi (661)823-0885
2009 Enrollment: 71 Grade: K-12th

High Desert Adventist Christian School

Ridgecrest 760/375-8673
2009 Enrollment: 23 Grade: 1st-8th

Immanuel Christian School

Ridgecrest (760)446-6114
2009 Enrollment: 154 Grade: K-12th

Lancaster Baptist School

Lancaster 661/946-4663
2008 Enrollment: 450 Grade: K-12th
2009 Enrollment: 450

Paraclete High School

Lancaster 661/943-3255
2008 Enrollment: 832 Grade: 9th-12th
2009 Enrollment: 817

Pinecrest School

Lancaster/Palmdale 661/723-0399
2008 Enrollment: 300 Grade: P-8th
2009 Enrollment: 324

Pearblossom Private School

Pearblossom 661/944-0914
2008 Enrollment: 70 Grade: K-12th
2009 Enrollment: N/A

Sacred Heart Catholic School

Lancaster 661/948-3613
2008 Enrollment: 309 Grade: K-8th
2009 Enrollment: 320

St. Mary's Catholic School

Lancaster 661/273-5555
2008 Enrollment: 290 Grade: K-8th
2009 Enrollment: 298

Westside Christian School

Palmdale 661/947-7000
2008 Enrollment: 300 Grade: K-8th
2009 Enrollment: 250

Total 2008 Enrollment: 5,344

Total 2009 Enrollment: 5,300



COMMUNITY COLLEGES



Antelope Valley's higher education institutions continue to add new academic programs and facilities to meet the demands of a fast-growing population.

The Valley's oldest higher education institution, Antelope Valley College (AVC) recently added a new program for training men and women as firefighters with municipal fire departments. The college already has a program for training wildland firefighters.

AVC has acquired a site on 25th Street East in Palmdale to serve as its second college campus. Meanwhile, Antelope Valley College continues to offer programs to residents through its main campus in Lancaster and a site in Palmdale at 1529 E. Palmdale Blvd.

Work continues on the expansion and modernization of the Lancaster campus, to increase its capacity to serve more than 20,000 students. Construction projects due to begin this year include an agriculture/landscaping complex, a theater, and complex for an early college high school program, Students on the Academic Rise (SOAR) High School. Ongoing projects include upgrades to the campus infrastructure, safety requirements and expansion of physical education facilities, including a physical agility course for the Sheriff's Training Academy at Antelope Valley College.

AVC's Lancaster campus hosts California State University, Bakersfield -Antelope Valley, which provides upper division and graduate degree programs.

Community Services Programs

Formerly known as Community Education, Community Services Programs at Antelope Valley College offer recreational, cultural and occupational programs that are short-term fee-based and not for credit. Examples are Antelope Valley Children's Choir, notary public exam preparation, ABC's of travel, and work readiness, just to name a few.

Career and Technical Education Programs

Aeronautical and Aviation Technology, Air Conditioning and Refrigeration, Aircraft Fabrication, Auto Body, Automotive Technology, Business, Child and Family Education, Clothing and Textiles, Computer Applications, Computer Information Science, Computer Graphics, Deaf Studies, Drafting/CAD, Instructional Aide, Electrical Technology, Electronics Technology, Engineering Technology, Family and Consumer Education, Fire Technology, Interior Design, Management, Marketing, Medical Assisting, Multimedia, Music, Nursing Science, Office Technology, Photography, Real Estate and Welding.

ANTELOPE VALLEY COLLEGE

3041 West Avenue K, Lancaster, CA 93536

661/722-6300 • www.avc.edu

District Size 1,945 Square Miles

Lancaster Campus Size 135 Acres

Number of Buildings 31

Budget 2007-2008 \$72.5 Million

ACADEMIC CALENDAR

16-week fall and spring semesters

5-week intersession

Summer sessions

STUDENTS/PROGRAMS

Fall 2008 Student Enrollment 15,498

Courses offered, Fall 2007 1,852

Associate Degree Programs 68

Certificate Programs 57

FACULTY/STAFF

Total number of full-time faculty 219

Percentage holding Ph.D.s 19.6%

Total Number of Employees 858

CERRO COSO COMMUNITY COLLEGE

3000 College Heights Blvd., Ridgecrest, CA 93555

760/384-6100 • www.cerrocoso.edu

Ridgecrest Campus Size 320 Acres

STUDENTS/PROGRAMS

Number of Degree Programs Offered 31

Fall 2008 Student Enrollment 5,007

FACULTY/STAFF

Number of Assistant/Associate Professors 17

Number of Professors 38

Percentage of full-time male faculty 45%

Percentage of full-time female faculty 55%

Total Faculty 55

Percentage of Faculty holding Ph.D 25%

Instructional Sites

- Ridgecrest
- Bishop
- California City
- Edwards Air Force Base (South Kern)
- Kern River Valley
- Mammoth
- Online



PALMDALE INSTITUTE OF TECHNOLOGY/AERO INSTITUTE

38256 Sierra Highway, Palmdale, CA 93550

661/276-2376 • www.aeroi.org

The AERO Institute, located in the Palmdale Civic Center, is a unique collaboration between the City of Palmdale, the California Space Grant Consortium, and the NASA Dryden Flight Research Center's Office of Academic Education. The Institute, developed for the study of aerospace engineering and design, hosts some of the most prestigious universities in the nation, including Purdue University College of Engineering; California State Polytechnic University, Pomona; University of Southern California Viterbi School of Engineering; University of California-San Diego Jacobs School of Engineering; California Institute of Technology (CALTECH); Pepperdine University's Business School and Embry-Riddle Aeronautical University.

The AERO Institute is focused on providing leading edge technology infrastructure in telecommunications, wireless access, and digital broadcasting, serving as a technology demonstrator to both the onsite and the distance educational communities. In addition, the AERO Institute has been further enhanced with Lockheed Martin Corporation joining as an industry partner to support the development of advanced technology labs for the study of nanotechnology applications for aerospace materials.

The AERO Institute also offers teachers workshops and materials for education in grades kindergarten through 12 and is home to NASA Aerospace exploratorium, a hands-on science exhibit.

CALIFORNIA STATE UNIVERSITY, BAKERSFIELD ANTELOPE VALLEY CAMPUS

43909 30th Street West, Lancaster, CA 93536

661/952-5000 • www.csub.edu/AV

The campus is located on the North Campus of Antelope Valley College.

CSUB-AV's expanding catalog offers Bachelor Degree programs in Business, Child, Adolescent and Family Studies, Communications, Criminal Justice, English, Environmental Resources Management (on-line through extended University), Liberal Studies, Nursing (RN to BSN), Psychology, and Sociology. A Bachelor of Science in Engineering is also available through a joint program with AVC and CSU Fresno (fourth year work to be completed off campus). Master's Degrees are also available in Social Work, Educational Administration, Educational Curriculum, Instruction, English and Special Education. Teaching credential programs offered are Single Subject, English, Special Education, and Elementary Education.

DEVRY UNIVERSITY

39115 Trade Center Drive, Suite 100, Palmdale, CA 93550

661/224-2923 • www.devry.edu

DeVry University is Education Working. Ninety-six of the Fortune 100 companies hire DeVry graduates.

Our practical approach to education in career fields of Business and Technology management make a DeVry degree one that employers value. Courses are offered on-site, on-line and a hybrid of the two.

CHAPMAN UNIVERSITY

40015 Sierra Highway #B-160, Palmdale, CA 93550

661/267-2001 • www.chapman.edu

Five Bachelor Degree programs, three Master Degree programs, and five educational credential programs offered in the Antelope Valley.

EMBRY RIDDLE AERONAUTICAL UNIVERSITY

886/462-3728 • www.erau.edu

Centers located in Palmdale, Edwards Air Force Base, China Lake Naval Base, and Victorville (teaching site).

Bachelor's Degree offered in Aviation Maintenance Management, Management of Technical Operations, and Professional Aeronautics. Master's Degree programs include Aeronautical Science, Technical Management, and Aviation.

LANCASTER UNIVERSITY CENTER

45356 Division Street, Lancaster, CA 93535

Developed by the City of Lancaster in 2004, the new 20,000 square-foot University Center includes state-of-the-art classrooms, well equipped labs, and complete administrative facilities. The University has expanded the upper division and graduate level offerings of California State University, Bakersfield and Fresno and California State Polytechnic University, Pomona (MS-Aerospace Engineering only), including an engineering program designed to produce "homegrown" engineers of the area's aerospace industry. The \$3.5 Million conversion of Challenger Hall was funded by the Lancaster Redevelopment Agency.

UNIVERSITY OF PHOENIX

1202 West Avenue J, Lancaster, CA 93534

661/940-6851 • www.phoenix.edu

University of Phoenix is the nation's largest private university and is accredited by the Higher Learning Commission through the North Central Association. The University of Phoenix Lancaster Learning Center offers several degree programs as well as online programs for students pursuing their Associates, Bachelors, Masters or Doctoral Degrees. Programs range from business, criminal justice, human services, nursing, health care, education, communication, counseling and more (some programs are only offered online). Stop by, call or visit our website to learn more!

WEST COAST BAPTIST COLLEGE

4020 East Lancaster Boulevard, Lancaster, CA 93535

661/946-4663 • www.wcbc.edu

West Coast Baptist College opened its doors in September of 1995. This private seminary college offers Bachelor and Master Degree programs. There are several departments available to its students such as the Department of Bible, Bible Languages, Clerical and Secretarial Skills, Education, Evangelism, Missions, Music, Practical Theology, Secondary Education, and Youth Ministries.

CALIFORNIA STATE UNIVERSITY, FRESNO ANTELOPE VALLEY ENGINEERING PROGRAM

45356 Division Street, Lancaster, CA 93535

661/723-6429

Located at the Lancaster University Center, Fresno State College of Engineering offers Bachelor of Science and Master of Science Degree programs in Electrical and Mechanical Engineering. The programs are ABET accredited. Mechanical and Electrical laboratories are well equipped and laboratory instruction is provided by local faculty. Lectures are delivered in real time by faculty at the main campus via state-of-the-art interactive television class rooms.

QUALITY OF LIFE

WEATHER

Average Temperatures:

COMPARISON WITH SOUTHWESTERN COMMUNITIES

	JUNE		JULY		AUGUST		SEPTEMBER	
	HIGH	LOW	HIGH	LOW	HIGH	LOW	HIGH	LOW
Bakersfield	92	64	98	69	96	68	91	63
California City	91	62	97	67	96	66	90	59
Fresno	91	60	98	65	96	63	90	59
Henderson	91	63	97	70	95	69	87	59
Lancaster	89	60	95	66	95	64	89	58
Las Vegas	99	69	104	76	102	74	94	66
Palmdale	90	57	98	65	97	64	91	57
Palm Springs	102	64	108	73	106	71	102	66
Phoenix	103	72	105	80	106	71	102	66
Ridgecrest	96	64	103	70	101	68	95	61
San Bernardino	84	53	93	60	93	60	89	57
Santa Clarita	86	50	94	56	94	56	90	52
Tehachapi	80	50	89	56	87	53	82	47
Tucson	100	68	99	74	97	72	94	67

AIR QUALITY

	NUMBER OF DAYS OVER STATE STANDARD				
	2004	2005	2006	2007	2008
Antelope Valley	37	42	22	16	18
Los Angeles Basin	110	97	62	51	54
San Joaquin Valley	105	83	66	51	44
Sacramento	35	43	26	12	7

	NUMBER OF DAYS OVER 8-HOUR STANDARD				
	2004	2005	2006	2007	2008
Antelope Valley	24	31	16	14	39
Los Angeles Basin	88	84	60	44	119
San Joaquin Valley	104	72	99	89	127
Sacramento	26	35	16	12	56



Antelope Valley air continues to be clean

The Antelope Valley Air Quality Management District (AVAQMD) motto, "It's a breath of fresh air," continues to be the operative statement regarding the air quality in the Antelope Valley.

Most of the Antelope Valley's air pollution is not locally generated. It is wind-blown in from the Los Angeles and San Joaquin Valley areas. The AV is most likely to experience elevated levels of ozone on days when an inversion layer settles over the Los Angeles Basin or San Joaquin Valley and the wind then blows pollutants into the desert. "We all do everything we can to reduce air pollution; drive cleaner cars, take the bus, but ultimately a lot of it has to do with which way the wind blows," stated Eldon Heaston.

At least three eSolar plants are planned for the Greater Antelope Valley, and Southern California Edison has announced plans to purchase power from those plants. Also in 2008, California power companies signed deals that will, according to *USA Today*,

"nearly double USA's solar power." Nearby Los Angeles is undertaking the largest city solar project with its plan to install 1.3 gigawatts of solar power by 2020.

As a state, California has demonstrated the ability to achieve sustainable economic growth while protecting the environment. California has one of the lowest per capita greenhouse gas (GHG) emissions and highest GDPs in the nation. California has set a goal of increasing renewable energy sources to 20% by 2010, with an additional goal of 33% by 2020. The University of California at Berkeley and Next 10 study that the "green industry" will create as many as 403,000 jobs over the next 10 years.

The Antelope Valley is the perfect location for a renewable energy business, and industry leaders are taking notice. The region's prime location, excellent workforce, and low business costs make it ideal for incoming renewable energy businesses.

UTILITIES

Electricity

Southern California Edison
800/655-4555 ■ www.sce.com

Natural Gas

The Gas Company
Sempra Energy
800/427-2200 ■ www.socalgas.com

Cable Television

Time Warner Cable
888/TW.CABLE ■ www.timewarner.com

Telephone

AT&T
800/750-2355 ■ www.sbc.com

Air Quality

Antelope Valley Air Quality Management District
661/723-8070 ■ www.avaqmd.ca.gov

Kern County Air Pollution Control District
661/862-5250 ■ www.kemair.org

Trash

Waste Management
661/947-7197

WATER (major providers)

Antelope Valley East Kern Water Agency
Amount produced in 2009

■ 40,000 acre feet (37,000 m³; 3,000 ag)

Amount produced in 2008

■ 50,000 acre feet (45,000 m³; 5,000 ag)

State Water Project entitlement

■ 141,400 acre feet

Treatment Plant Capacity

■ 118 million gallons per day
(capable of serving over 500,000 people)

Palmdale Water District

Amount produced in 2009

■ 20,630 acre feet billed

■ 22,310 acre feet produced

State Water Project Delivered: 15,498 acre feet

2008 Customer Services

■ 25,811 connections serving
approximately 102,430 people

State Water Project "Table A" Amount

■ 21,300 acre feet

Water Quality Report

www.palmdalewater.org

Water Sources

65% State water project

35% Groundwater Wells

Indian Wells Valley Water District

Amount produced in 2008

■ 8,409 acre feet

Amount produced in 2007

■ 9,076 acre feet

Amount produced in 2006

■ 8,776 acre feet

Amount produced in 2005

■ 8,544 acre feet

Amount produced in 2004

■ 9,052 acre feet

Water Sources

■ 10 ground water pumps

Customers Served

■ 11,859

Water Quality Report ■ www.iwvwd.com



Clear Channel Stadium

Public Libraries

12 Public Libraries

Kern County Libraries:
www.kerncountylibrary.org

Los Angeles County Libraries
www.colapublib.org

Palmdale Main Library
www.cityofpalmdale.org/library

Palmdale Youth Library
661/267-5600

Community Theatres

Lancaster Performing Arts Center
780 seats • 661/723-5950

Palmdale Playhouse
330 seats • 661/267-5685

Major Recreational Facilities

Six Golf courses

Best of the West Softball Complex

Big Eight Softball Complex, Lancaster

DryTown Water Park, Palmdale

Lancaster Soccer Center

Mulligans Sports Center, Palmdale

Palmdale Amphitheater

Pelona Vista Park, Palmdale



About 225,000 people attend the Antelope Valley Fair every year.



Lancaster Performing Arts Center

Shopping/Dining

2008

■ Antelope Valley Mall, Palmdale 140 stores
(6 Department stores)

■ 10 Kiosks

■ 14 Holiday Kiosks

■ 24 retail merchandising units
(temporary carts) throughout the mall

■ Est. 1,700 employees



California City

Professional Sports

Lancaster JetHawks

(Houston Astros affiliate)

661/726-5400 • www.jethawks.com

Select Community Events

Almond Blossom Festival (March)

Desert Tortoise Days (April)

Kern County Airshow (April)

Lancaster Poppy Festival (April)

Showdown Rodeo/PRCA Rodeo (June)

Thursday Night on the Square (Summer)

City of Palmdale Starlight Concert Series (Summer)

Antelope Valley Fair (August)

Tehachapi Mountain Festival (August)

Desert Empire Fair (September)

Palmdale Jazz & Wine Festival (September)

Aerospace Walk of Honor (September)

Labor Day Balloon Festival (September)

California City Heritage Days (September)

Valyermo Festival (September)

Bark in the Park (October)

Edwards Air Show (October)

Mojave Gold Rush Days (October)

Adult Fishing Derby (November)

Lancaster Holiday Parade (December)

Palmdale Holiday Parade (December)

Metrolink Holiday Train (December)

Museums (partial)

Antelope Valley Indian Museum

Blackbird Air Park Museum

Edwards Air Force Flight Test Museum

Kids Time Children's Museum of
Antelope Valley

Lancaster Museum/Art Gallery

Tehachapi Railroad Museum

Western Hotel Museum

Movie Theatres

Three Movie complexes

38 Stadium style screens

12 Traditional screens



Palmdale Amphitheater

GREATER ANTELOPE VALLEY ECONOMIC ALLIANCE MEMBERS



10th Year Celebration. From left to right: Larry Grooms, Mel Layne and Brian Schmelpfening

Officers

Brian Schmelpfening

Wells Fargo
Ass't Vice Pres/Commercial Loan Officer
Chairman of the Board

George B. Atkinson

Atkinson and Associates
Past Chair

Dr. Jackie Fisher

Antelope Valley College
Vice-Chair

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Coldwell Banker Commercial Valley Realty
Vice-Chair

June Burcham

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Gary Parsons

City of Ridgecrest

David James

City of Tehachapi

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Dixie Eliopulos

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Los Angeles Economic Development Corp.

Rob Duchow

The Gas Company.

Tom Barnes

Antelope Valley East Kern Water Agency

Curtis Paxton

Palmdale Water District

Mark Davey

Antelope Valley Federal Credit Union

Richard Chapman

Kern County EDC

Cherie Bryant

Ex-Officio Director

Jack Stewart

Rosamond Community Services District

General Membership

Air Force Flight Test Center
Antelope Valley Bank
Div. California Bank & Trust
Antelope Valley College
Antelope Valley Federal Credit Union
Antelope Valley Hospital
Antelope Valley Press
Antelope Valley Transit Authority
Antelope Valley Union School District
Atkinson and Associates
AV Air Quality Management District
AV East Kern Water District
AV Union High School District
Burkey, Cox, Evans Manning
Cal State Bakersfield - AV Campus
Charles Hoey and Associates
City of California City
City of Lancaster
City of Palmdale
City of Ridgecrest
City of Tehachapi
Coldwell Banker Commercial Valley Realty
County of Los Angeles, Antonovitch
East Kern Airport District
Greater AV Association of Realtors
Kaiser Permanente
Kern County EDC
Lancaster Community Hospital
Los Angeles EDC
Lockheed Martin
Nextlight Renewable Energy
Palmdale School District
Palmdale Water District
Rally Auto Group
Robertson's Palmdale Honda
Rosamond Community Services District
Southern California Edison
Strata Equity Group
The Gas Company
Time Warner
VINSIA Insurance Associates
Wal Mart
Walsh, Delaney, & Yep
Waste Management
Wells Fargo Bank
Western Pacific Roofing
Union Bank

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